



NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY BOARD of DIRECTORS – Audit Committee

REQUEST FOR QUALIFICATIONS / PROPOSALS

Independent Auditor Services 2010-RFQ/P-001

Questions / Answers #3 - FINAL

June 22, 2010

The following questions were received regarding this RFQ/P:

1. **QUESTION:** “This question is similar to question number 2 that was answered via the Authority’s Questions/Answers #2. On page 17 in bold it indicates that each narrative should be accompanied by a copy of the clients’ financial statements?” Should each copy of the proposal submitted also contain a copy of the sample financial statements for each member of the evaluation committee? If so, in an effort to cut down on paper, can we alternatively submit a copy of the financial statements on a CD for each member for the evaluation committee?”

ANSWER: Yes, client financial statements may be submitted on CD ROMS and should be clearly labeled with the Proposing Entity’s name.

2. **QUESTION:** “Please provide the total amount paid to the predecessor auditor for the independent audit services and tax services (separately) for the fiscal year end December 31, 2009.”

ANSWER: For the fiscal year ending December 31, 2009, the Authority paid a total of \$219,000 for independent audit services and tax preparation for the entities and services detailed in the “Scope of Services” attached to the RFQ/P. Audit and tax preparation services were not segregated on the audit firm’s invoices, nor was it a requirement of the original RFP/Q and subsequent contract to make such a distinction.

3. **QUESTION:** “Please provide a detail of the hours and fee for each deliverable (i.e. financial statement) and entity (tax and audit) for the fiscal year end December 31, 2009.”

ANSWER: The exact hours expended to perform the requisite services are unknown. The fees paid for the fiscal year ending December 31, 2009 are as follows:

- a. NJEDA - \$63,650
- b. CCURLP - \$27,600
- c. Technology Center of NJ, LLC - \$23,900
- d. CBA - \$15,950
- e. CDEs - \$87,900

4. **QUESTION: “Please provide a listing of American Reinvestment and Recovery awards received by the EDA and anticipated expenditures for the fiscal year end December 31, 2010.”**

ANSWER: The Authority expects to be the sub-recipient of \$18 million of ARRA funds, by the end of calendar 2010. To date, no funds have been received. The New Jersey Board of Public Utilities (NJ BPU) is the grantee recipient for the State of New Jersey.

Anticipated expenditures cannot be forecasted at this time.

5. **QUESTION: “Was there any letter issued to management or the Board communicating internal control deficiencies noted during the audit for the fiscal year end December 31, 2009.”**

ANSWER: No.