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STATE OF NEW JERSEY 218th LEGISLATURE

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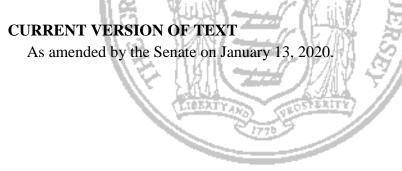
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Co-Sponsored by:

Assemblyman Karabinchak, Assemblywomen Vainieri Huttle, Sumter, Assemblymen Armato, Mazzeo, Senators Lagana, Brown, Gill and Greenstein

SYNOPSIS

Extends availability period for tax credits for certain expenses incurred for production of certain film and digital media content, raises annual cap related to film production, and provides for annual administration of film tax credits.



(Sponsorship Updated As Of: 1/14/2020)

1 AN ACT ¹[extending the period of time for which] <u>related to the</u> <u>provisions of</u>¹ certain ¹ [films] <u>film</u>¹ and digital media content 2 tax credits ¹[may be applied]¹, and amending P.L.2018, c.56. 3 4 5 **BE IT ENACTED** by the Senate and General Assembly of the State 6 of New Jersey: 7 8 1. Section 1 of P.L.2018, c.56 (C.54:10A-5.39b) is amended to 9 read as follows: 10 1. a. (1) A taxpayer, upon approval of an application to the 11 authority and the director, shall be allowed a credit against the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in 12 an amount equal to 30 percent of the qualified film production 13 14 expenses of the taxpayer during a privilege period commencing on 15 or after July 1, 2018 but before July 1, [2023] 2028, provided that: 16 (a) at least 60 percent of the total film production expenses, 17 exclusive of post-production costs, of the taxpayer are incurred for

18 services performed, and goods purchased through vendors 19 authorized to do business, in New Jersey, or the qualified film 20 production expenses of the taxpayer during the privilege period 21 exceed \$1,000,000 per production;

(b) principal photography of the film commences within the
earlier of 180 days from the date of the original application for the
tax credit, or 150 days from the date of approval of the application
for the tax credit;

(c) the film includes, when determined to be appropriate by the
commission, at no cost to the State, marketing materials promoting
this State as a film and entertainment production destination, which
materials shall include placement of a "Filmed in New Jersey" or
"Produced in New Jersey" statement, or an approved logo approved
by the ¹[Commission] commission¹, in the end credits of the film;

32 (d) the taxpayer submits a tax credit verification report prepared
33 by an independent certified public accountant licensed in this State
34 in accordance with subsection f. of this section; and

(e) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection g. of this section.

38 (2) Notwithstanding the provisions of paragraph (1) of ¹[this]¹ 39 subsection a. ¹<u>of this section</u>¹ to the contrary, the tax credit allowed 40 pursuant to this subsection against the tax imposed pursuant to 41 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 42 equal to 35 percent of the qualified film production expenses of the 43 taxpayer during a privilege period that are incurred for services 44 performed and tangible personal property purchased through

Matter underlined <u>thus</u> is new matter.

²Assembly floor amendments adopted November 25, 2019.

EXPLANATION – Matter enclosed in **bold-faced brackets** [thus] in the above bill is not enacted and is intended to be omitted in the law.

Matter enclosed in superscript numerals has been adopted as follows:

¹Assembly AAP committee amendments adopted November 14, 2019.

³Senate floor amendments adopted January 13, 2020.

vendors whose primary place of business is located in Atlantic,
 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer

3 or Salem County.

b. (1) A taxpayer, upon approval of an application to the
authority and the director, shall be allowed a credit against the tax
imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in
an amount equal to 20 percent of the qualified digital media content
production expenses of the taxpayer during a privilege period
commencing on or after July 1, 2018 but before July 1, [2023]
2028, provided that:

(a) at least \$2,000,000 of the total digital media content
production expenses of the taxpayer are incurred for services
performed, and goods purchased through vendors authorized to do
business, in New Jersey;

(b) at least 50 percent of the qualified digital media content
production expenses of the taxpayer are for wages and salaries paid
to full-time or full-time equivalent employees in New Jersey;

(c) the taxpayer submits a tax credit verification report prepared
by an independent certified public accountant licensed in this State
in accordance with subsection f. of this section; and

(d) the taxpayer complies with the withholding requirements
provided for payments to loan out companies and independent
contractors in accordance with subsection g. of this section.

(2) Notwithstanding the provisions of paragraph (1) of ¹[this]¹ 24 subsection b. ¹of this section¹ to the contrary, the tax credit allowed 25 pursuant to this subsection against the tax imposed pursuant to 26 27 section 5 of P.L.1945, c.162 (C.54:10A-5) shall be in an amount 28 equal to 25 percent of the qualified digital media content production 29 expenses of the taxpayer during a privilege period that are incurred 30 for services performed and tangible personal property purchased 31 through vendors whose primary place of business is located in 32 Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, 33 Mercer, or Salem County.

34 No tax credit shall be allowed pursuant to this section for с. 35 any costs or expenses included in the calculation of any other tax 36 credit or exemption granted pursuant to a claim made on a tax 37 return filed with the director, or included in the calculation of an 38 award of business assistance or incentive, for a period of time that 39 coincides with the privilege period for which a tax credit authorized 40 pursuant to this section is allowed. The order of priority in which 41 the tax credit allowed pursuant to this section and any other tax 42 credits allowed by law may be taken shall be as prescribed by the 43 director. The amount of the tax credit applied under this section 44 against the tax imposed pursuant to section 5 of P.L.1945, c.162 45 (C.54:10A-5), for a privilege period, when taken together with any 46 other payments, credits, deductions, and adjustments allowed by 47 law shall not reduce the tax liability of the taxpayer to an amount 48 less than the statutory minimum provided in subsection (e) of section 5 of P.L.1945, c.162 (C.54:10A-5). The amount of the tax credit otherwise allowable under this section which cannot be applied for the privilege period due to the limitations of this subsection or under other provisions of P.L.1945, c.162 (C.54:10A-1 et seq.) may be carried forward, if necessary, to the seven privilege periods following the privilege period for which the tax credit was allowed.

8 d. A taxpayer, with an application for a tax credit provided for 9 in subsection a. or subsection b. of this section, may apply to the 10 authority and the director for a tax credit transfer certificate in lieu 11 of the taxpayer being allowed any amount of the tax credit against 12 the tax liability of the taxpayer. The tax credit transfer certificate, 13 upon receipt thereof by the taxpayer from the authority and the 14 director, may be sold or assigned, in full or in part, to any other 15 taxpayer that may have a tax liability under the "Corporation 16 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), or 17 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in 18 exchange for private financial assistance to be provided by the 19 purchaser or assignee to the taxpayer that has applied for and been 20 granted the tax credit. The tax credit transfer certificate provided to 21 the taxpayer shall include a statement waiving the taxpayer's right 22 to claim that amount of the tax credit against the tax imposed 23 pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) that the 24 taxpayer has elected to sell or assign. The sale or assignment of any 25 amount of a tax credit transfer certificate allowed under this section 26 shall not be exchanged for consideration received by the taxpayer of 27 less than 75 percent of the transferred tax credit amount. Any 28 amount of a tax credit transfer certificate used by a purchaser or 29 assignee against a tax liability under P.L.1945, c.162 (C.54:10A-1 30 et seq.) shall be subject to the same limitations and conditions that 31 apply to the use of a tax credit pursuant to subsection c. of this 32 section. Any amount of a tax credit transfer certificate obtained by 33 a purchaser or assignee under subsection a. or subsection b. of this 34 section may be applied against the purchaser's or assignee's tax 35 liability under N.J.S.54A:1-1 et seq. and shall be subject to the 36 same limitations and conditions that apply to the use of a credit 37 pursuant to subsections c. and d. of section 2 of P.L.2018, c.56 38 (C.54A:4-12b).

(1) ${}^{3}[^{2}(\underline{a})^{2}]^{3}$ The value of tax credits, including tax credits 39 e. 40 allowed through the granting of tax credit transfer certificates, 41 approved by the director and the authority pursuant to subsection a. 42 of this section and pursuant to subsection a. of section 2 of 43 P.L.2018, c.56 (C.54A:4-12b) shall not exceed a cumulative total of [\$75,000,000] <u> $$100,000,000^{1}$ </u> in fiscal year 2019 and in each 44 fiscal year thereafter prior to fiscal year ¹[2024] 2029¹ to apply 45 46 against the tax imposed pursuant to section 5 of P.L.1945, c.162 47 (C.54:10A-5) and the tax imposed pursuant to the "New Jersey 48 Gross Income Tax Act," N.J.S.54A:1-1 et seq. If the cumulative

5

1 total amount of tax credits, and tax credit transfer certificates, 2 allowed to taxpayers for privilege periods or taxable years 3 commencing during a single fiscal year under subsection a. of this 4 section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-5 12b) exceeds the amount of tax credits available in that fiscal year, 6 then taxpayers who have first applied for and have not been allowed 7 a tax credit or tax credit transfer certificate amount for that reason 8 shall be allowed, in the order in which they have submitted an 9 application, the amount of tax credit or tax credit transfer certificate 10 on the first day of the next succeeding fiscal year in which tax 11 credits and tax credit transfer certificates under subsection a. of this 12 section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) are not in excess of the amount of credits available. 13

14 ¹<u>Notwithstanding any provision of paragraph (1)</u> ${}^{3}[^{2}(a)^{2}]^{3}$ of this 15 subsection to the contrary, for any fiscal year in which the amount 16 of tax credits approved pursuant to this paragraph is less than the 17 cumulative total amount of tax credits permitted to be approved in 18 that fiscal year, the authority shall certify the amount of the 19 remaining tax credits available for approval in that fiscal year, and 20 shall increase the cumulative total amount of tax credits permitted 21 to be approved in the subsequent fiscal year by the certified amount 22 remaining from the prior fiscal year. The authority shall also 23 certify, for each fiscal year, the amount of tax credits that were 24 previously approved, but that the taxpayer is not able to redeem or 25 transfer to another taxpayer under this section, and shall increase 26 the cumulative total amount of tax credits permitted to be approved 27 in the subsequent fiscal year by the amount of tax credits previously 28 approved, but not subject to redemption or transfer. The combined 29 increase to the cumulative total permitted to be approved in a 30 subsequent fiscal year pursuant to this paragraph shall not exceed \$50,000,000.¹ 31

32 ³[²(b) Any taxpayer with an application for a tax credit 33 approved by the authority and the director pursuant to subsection a. 34 or subsection b. of this section that leases a New Jersey production 35 facility with a total square footage of at least 50,000 square feet, which includes a sound stage and production support space such as 36 37 production offices or a backlot, for a period of five or more 38 successive years and spends an annual average of \$50,000,000 of 39 gualified film production expenses during the duration of that lease 40 shall not be subject to the annual limitation on the cumulative total 41 of tax credits provided for in paragraph (1) (a) of this subsection; 42 provided however, the cumulative total of tax credits granted in the 43 nine year period from fiscal year 2020 through fiscal year 2028 44 pursuant to subsection a. of this section and subsection a. of section 2 of P.L.2018, c.56 (C.54A:4-12b) shall not exceed \$900,000,000 45 46 plus the amount of remaining tax credits from Fiscal Year 2019 as 47 certified pursuant to this subsection.

6

1 The qualified film production expenses of any taxpayer 2 qualifying for a credit under paragraph (1) (b) of this subsection 3 shall include any qualified film production expenses of that 4 taxpayer's affiliates. 5 Any taxpayer qualifying for a credit under paragraph (1) (b) of 6 this subsection shall not be eligible to apply for a tax credit transfer 7 certificate under subsection d. of this section. 8 The order of priority in which the tax credit allowed under 9 paragraph (1) (b) of this subsection and any other tax credits 10 allowed by law may be taken shall be as prescribed by the director. 11 The amount of tax credits allowed under paragraph (1) (b) of this 12 subsection that are applied against the tax imposed pursuant to 13 section 5 of P.L.1945, c.162 (C.54:10A-5), for any privilege period 14 shall not exceed 50 percent of the tax liability otherwise due, and 15 when taken together with any other payments, credits, deductions, 16 and adjustments allowed by law shall not reduce the tax liability of 17 the taxpayer to an amount less than the statutory minimum provided 18 in subsection (e) of section 5 of P.L.1945, c.162 (C.54:10A-5). The 19 amount of the tax credits otherwise allowable under paragraph (1) 20 (b) of this subsection which cannot be applied for the privilege 21 period due to the limitations of this subsection or under other 22 provisions of P.L.1945, c.162 (C.54:10A-1 et seq.) may be carried 23 forward, if necessary, to the seven privilege periods following the 24 privilege period for which the tax credit was allowed.²]³ 25 (2) The value of tax credits, including tax credits allowed 26 through the granting of tax credit transfer certificates, approved by 27 the authority and the director pursuant to subsection b. of this 28 section and pursuant to subsection b. of section 2 of P.L.2018, c.56 29 (C.54A:4-12b) shall not exceed a cumulative total of \$10,000,000 in 30 fiscal year 2019 and in each fiscal year thereafter prior to fiscal year 31 ¹[2024] 2029¹ to apply against the tax imposed pursuant to section 32 5 of P.L.1945, c.162 (C.54:10A-5) and the tax imposed pursuant to 33 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq. If 34 the total amount of tax credits and tax credit transfer certificates 35 allowed to taxpayers for privilege periods or taxable years 36 commencing during a single fiscal year under subsection b. of this 37 section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-38 12.b) exceeds the amount of tax credits available in that year, then 39 taxpayers who have first applied for and have not been allowed a 40 tax credit or tax credit transfer certificate amount for that reason 41 shall be allowed, in the order in which they have submitted an 42 application, the amount of tax credit or tax credit transfer certificate 43 on the first day of the next succeeding fiscal year in which tax 44 credits and tax credit transfer certificates under subsection b. of this 45 section and subsection b. of section 2 of P.L.2018, c.56 (C.54A:4-46 12.b) are not in excess of the amount of credits available.

47 f. A taxpayer shall submit to the authority and the director a48 report prepared by an independent certified public accountant

7

1 licensed in this State to verify the taxpayer's tax credit claim 2 following the completion of the production. The report shall be 3 prepared by the independent certified public accountant pursuant to 4 agreed upon procedures prescribed by the authority and the director¹[;],¹ 5 and shall include such information and documentation as shall be determined to be necessary by the 6 7 authority and the director to substantiate the qualified film 8 production expenses or the qualified digital media content 9 production expenses of the taxpayer. Upon receipt of the report, the 10 authority and the director shall review the findings of the 11 independent certified public accountant's report, and shall make a 12 determination as to the qualified film production expenses or the 13 qualified digital media content production expenses of the taxpayer. 14 The determination shall be provided in writing to the taxpayer, and 15 a copy of the written determination shall be included in the filing of 16 a return that includes a claim for a tax credit allowed pursuant to 17 this section.

18 g. A taxpayer shall withhold from each payment to a loan out 19 company or to an independent contractor an amount equal to 6.37 percent of the payment otherwise due. The amounts withheld shall 20 21 be deemed to be withholding of liability pursuant to the "New 22 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 23 taxpayer shall be deemed to have the rights, duties, and 24 responsibilities of an employer pursuant to chapter 7 of Title 54A of the New Jersey Statutes. The director shall allocate the amounts 25 26 withheld for a taxable year to the accounts of the individuals who 27 are employees of a loan out company in proportion to the 28 employee's payment by the loan out company in connection with a trade, profession, or occupation carried on in this State or for the 29 30 rendition of personal services performed in this State during the 31 taxable year. A loan out company that reports its payments to 32 employees in connection with a trade, profession, or occupation 33 carried on in this State or for the rendition of personal services 34 performed in this State during a taxable year shall be relieved of its 35 duties and responsibilities as an employer pursuant to chapter 7 of 36 Title 54A of the New Jersey Statutes for the taxable year for any 37 payments relating to the payments on which the taxpayer withheld.

38 h. As used in this section:

39 "Authority" means the New Jersey Economic Development40 Authority.

"Business assistance or incentive" means "business assistance or
incentive" as that term is defined pursuant to section 1 of P.L.2007,
c.101 (C.54:50-39).

44 "Commission" means the Motion Picture and Television45 Development Commission.

46 "Digital media content" means any data or information that is
47 produced in digital form, including data or information created in
48 analog form but reformatted in digital form, text, graphics,

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1 photographs, animation, sound, and video content. "Digital media 2 content" ¹[does] <u>shall</u>¹ not mean content offerings generated by the 3 end user (including postings on electronic bulletin boards and chat 4 rooms); content offerings comprised primarily of local news, 5 events, weather, or local market reports; public service content; 6 electronic commerce platforms (such as retail and wholesale 7 websites); websites or content offerings that contain obscene 8 material as defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; 9 websites or content that are produced or maintained primarily for 10 private, industrial, corporate, or institutional purposes; or digital 11 media content acquired or licensed by the taxpayer for distribution 12 or incorporation into the taxpayer's digital media content.

13 "Film" means a feature film, a television series, or a television 14 show of 22 minutes or more in length, intended for a national 15 audience, or a television series or a television show of 22 minutes 16 or more in length intended for a national or regional audience, 17 including, but not limited to, a game show, award show, or other 18 gala event filmed and produced at a nonprofit arts and cultural 19 venue receiving State funding. "Film" shall not include a 20 production featuring news, current events, weather, and market 21 reports or public programming, talk show, or sports event, a 22 production that solicits funds, a production containing obscene 23 material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-3, or a 24 primarily for private, industrial, corporate, or production 25 institutional purposes, or a reality show, except if the production 26 company of the reality show owns, leases, or otherwise occupies a 27 production facility of no less than 20,000 square feet of real 28 property for a minimum term of ¹[twenty-four (24)] 24^{1} months, 29 and invests no less than \$3,000,000 in such a facility within a 30 designated enterprise zone established pursuant to the "New Jersey 31 Urban Enterprise Zones Act," P.L.1983, c.303 (C.52:27H-60 et al.), 32 or a UEZ-impacted business district established pursuant to section 33 3 of P.L.2001, c.347 (C.52:27H-66.2). "Film" shall not include an 34 award show or other gala event that is not filmed and produced at a 35 nonprofit arts and cultural venue receiving State funding.

36 "Full-time or full-time equivalent employee" means an individual 37 employed by the taxpayer for consideration for at least 35 hours a 38 week, or who renders any other standard of service generally 39 accepted by custom or practice as full-time or full-time equivalent 40 employment, whose wages are subject to withholding as provided in 41 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 42 who is a partner of a taxpayer, who works for the partnership for at 43 least 35 hours a week, or who renders any other standard of service generally accepted by custom or practice as full-time or full-time 44 45 equivalent employment, and whose distributive share of income, 46 gain, loss, or deduction, or whose guaranteed payments, or any 47 combination thereof, is subject to the payment of estimated taxes, as 48 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1

et seq. "Full-time or full-time equivalent employee" shall not
 include an individual who works as an independent contractor or on
 a consulting basis for the taxpayer.

"Highly compensated individual" means an individual who
directly or indirectly receives compensation in excess of \$500,000
for the performance of services used directly in a production. An
individual receives compensation indirectly when the taxpayer pays
a loan out company that, in turn, pays the individual for the
performance of services.

"Independent contractor" means an individual treated as an
independent contractor for federal and State tax purposes who is
contracted with by the taxpayer for the performance of services
used directly in a production.

14 "Loan out company" means a personal service corporation or 15 other entity that is contracted with by the taxpayer to provide specified individual personnel, such as artists, crew, actors, 16 17 producers, or directors for the performance of services used directly in a production. "Loan out company" ¹[does] <u>shall</u>¹ not include 18 19 entities contracted with by the taxpayer to provide goods or 20 ancillary contractor services such as catering, construction, trailers, 21 equipment, or transportation.

22 "Partnership" means an entity classified as a partnership for23 federal income tax purposes.

24 "Post-production costs" means the costs of the phase of
25 production of a film that follows principal photography, in which
26 raw footage is cut and assembled into a finished film with sound
27 synchronization and visual effects.

28 "Pre-production costs" means the costs of the phase of 29 production of a film that precedes principal photography, in which a 30 detailed schedule and budget for the production is prepared, the 31 script and location is finalized, and contracts with vendors are 32 negotiated.

33 "Qualified digital media content production expenses" means an 34 expense incurred in New Jersey for the production of digital media "Qualified digital media content production expenses" 35 content. shall include but ¹[shall]¹ not be limited to: wages and salaries of 36 37 individuals employed in the production of digital media content on which the tax imposed by the "New Jersey Gross Income Tax Act," 38 39 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 40 computer software and hardware, data processing, visualization 41 technologies, sound synchronization, editing, and the rental of facilities and equipment. Payment made to a loan out company or 42 to an independent contractor shall not be ¹<u>deemed</u>¹ a "qualified 43 44 digital media content production expense" unless the payment is 45 made in connection with a trade, profession, or occupation carried 46 on in this State or for the rendition of personal services performed 47 in this State and the taxpayer has made the withholding required ¹[by] <u>pursuant to</u>¹ subsection g. of this section. "Qualified digital 48

10

media content production expenses" shall not include expenses incurred in marketing, promotion, or advertising digital media or other costs not directly related to the production of digital media content. Costs related to the acquisition or licensing of digital media content by the taxpayer for distribution or incorporation into the taxpayer's digital media content shall not be ¹<u>deemed</u>¹ "qualified digital media content production expenses."

8 "Qualified film production expenses" means an expense incurred 9 in New Jersey for the production of a film including pre-production 10 costs and post-production costs incurred in New Jersey. "Qualified 11 film production expenses" shall include but ¹[shall]¹ not be limited to: wages and salaries of individuals employed in the production of 12 13 a film on which the tax imposed by the "New Jersey Gross Income 14 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 15 costs for tangible personal property used, and services performed, 16 directly and exclusively in the production of a film, such as 17 expenditures for film production facilities, props, makeup, 18 wardrobe, film processing, camera, sound recording, set 19 construction, lighting, shooting, editing, and meals. Payment made 20 to a loan out company or to an independent contractor shall not be 21 ¹<u>deemed</u>¹ a "qualified film production expense" unless the payment 22 is made in connection with a trade, profession, or occupation 23 carried on in this State or for the rendition of personal services 24 performed in this State and the taxpayer has made the withholding required ¹[by] <u>pursuant to</u>¹ subsection g. of this section. "Qualified 25 film production expenses" shall not include: expenses incurred in 26 27 marketing or advertising a film; and payment in excess of \$500,000 28 to a highly compensated individual for costs for a story, script, or scenario used in the production of a film and wages or salaries or 29 30 other compensation for writers, directors, including music directors, 31 producers, and performers, other than background actors with no 32 scripted lines.

33 "Total digital media content production expenses" means costs
34 for services performed and property used or consumed in the
35 production of digital media content.

36 "Total film production expenses" means costs for services
37 performed and tangible personal property used or consumed in the
38 production of a film.

39 A business that is not a "taxpayer" as defined and used in the i. 40 "Corporation Business Tax Act (1945)" P.L.1945, c.162 (C.54:10A-41 1 et seq.) and therefore is not directly allowed a credit under this 42 section, but is a business entity that is classified as a partnership for 43 federal income tax purposes and is ultimately owned by a business 44 entity that is a "corporation" as defined in subsection (c) of section 45 4 of P.L.1945, c.162 (C.54:10A-4), or a limited liability company 46 formed under the "Revised Uniform Limited Liability Company 47 Act," P.L.2012, c.50 (C.42:2C-1 et seq.), or qualified to do business 48 in this State as a foreign limited liability company, with one

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member, and is wholly owned by the business entity that is a

"corporation" as defined in subsection (c) of section 4 of P.L.1945,

c.162 (C.54:10A-4), but otherwise meets all other requirements of

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this section, shall be considered an eligible applicant and "taxpayer" 5 as that term is used in this section. (cf: P.L.2018, c.56, s.1) 6 7 8 2. Section 2 of P.L.2018, c.56 (C.54A:4-12b) is amended to 9 read as follows: 10 2. a. (1) A taxpayer, upon approval of an application to the 11 authority and the director, shall be allowed a credit against the tax 12 otherwise due for the taxable year under the "New Jersey Gross 13 Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 30 percent of the qualified film production expenses of the taxpayer 14 15 during a taxable year commencing on or after July 1, 2018 but 16 before July 1, [2023] 2028, provided that: 17 (a) at least 60 percent of the total film production expenses, 18 exclusive of post-production costs, of the taxpayer are incurred for 19 services performed, and goods purchased through vendors 20 authorized to do business, in New Jersey, or the qualified film 21 production expenses of the taxpayer during the taxable year exceed 22 \$1,000,000 per production; 23 (b) principal photography of the film commences within the 24 earlier of 180 days from the date of the original application for the 25 tax credit, or 150 days from the date of approval of the application 26 for the tax credit; (c) the film includes, when determined to be appropriate by the 27 28 commission, at no cost to the State, marketing materials promoting 29 this State as a film and entertainment production destination, which 30 materials shall include placement of a "Filmed in New Jersey" or 31 "Produced in New Jersey" statement, or an appropriate logo approved by the ¹[Commission] commission¹, in the end credits of 32 33 the film; 34 (d) the taxpayer submits a tax credit verification report prepared 35 by an independent certified public accountant licensed in this State 36 in accordance with subsection g. of this section; and 37 (e) the taxpayer complies with the withholding requirements 38 provided for payments to loan out companies and independent 39 contractors in accordance with subsection h. of this section. (2) Notwithstanding the provisions of paragraph (1) of ¹[this]¹ 40 41 subsection a. ¹of this section¹ to the contrary, the tax credit allowed 42 pursuant to this subsection against the tax otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," 43 N.J.S.54A:1-1 et seq., shall be in an amount equal to 35 percent of 44 45 the qualified film production expenses of the taxpayer during a 46 taxable year that are incurred for services performed and tangible 47 personal property purchased through vendors whose primary place

12

1 of business is located in Atlantic, Burlington, Camden, Cape May, 2 Cumberland, Gloucester, Mercer, or Salem County. 3 b. (1) A taxpayer, upon approval of an application to the 4 authority and the director, shall be allowed a credit against the tax 5 otherwise due for the taxable year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., in an amount equal to 20 6 7 percent of the qualified digital media content production expenses 8 of the taxpayer during a taxable year commencing on or after July 9 1, 2018 but before July 1, [2023] 2028, provided that: (a) at least \$2,000,000 of the total digital media content 10 11 production expenses of the taxpayer are incurred for services performed, and goods purchased through vendors authorized to do 12 13 business, in New Jersey; 14 (b) at least 50 percent of the qualified digital media content 15 production expenses of the taxpayer are for wages and salaries paid 16 to full-time or full-time equivalent employees in New Jersey; 17 (c) the taxpayer submits a tax credit verification report prepared 18 by an independent certified public accountant licensed in this State 19 in accordance with subsection g. of this section; and 20 (d) the taxpayer complies with the withholding requirements 21 provided for payments to loan out companies and independent 22 contractors in accordance with subsection h. of this section. 23 (2) Notwithstanding the provisions of paragraph (1) of ¹[this]¹ subsection b. ¹<u>of this section</u>¹ to the contrary, the tax credit allowed 24 pursuant to this subsection against the tax otherwise due for the 25 26 taxable year under the "New Jersey Gross Income Tax Act," 27 N.J.S.54A:1-1 et seq., shall be in an amount equal to 25 percent for 28 the qualified digital media content production expenses of the 29 taxpayer during a taxable year that are incurred for services 30 performed and tangible personal property purchased through 31 vendors whose primary place of business is located in Atlantic, 32 Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, 33 or Salem County. 34 No tax credit shall be allowed pursuant to this section for с. 35 any costs or expenses included in the calculation of any other tax credit or exemption granted pursuant to a claim made on a tax 36 37 return filed with the director, or included in the calculation of an 38 award of business assistance or incentive, for a period of time that 39 coincides with the taxable year for which a tax credit authorized pursuant to this section is allowed. The order of priority in which 40 the tax credit allowed pursuant to this section and any other tax 41 42 credits allowed by law may be taken shall be as prescribed by the 43 director. The amount of the tax credit applied under this section 44 against the tax otherwise due under the "New Jersey Gross Income 45 Tax Act," N.J.S.54A:1-1 et seq., for a taxable year, when taken 46 together with any other payments, credits, deductions, and 47 adjustments allowed by law shall not reduce the tax liability of the 48 taxpayer to an amount less than zero. The amount of the tax credit

13

otherwise allowable under this section which cannot be applied for the taxable year due to the limitations of this subsection or under other provisions of N.J.S.54A:1-1 et seq., may be carried forward, if necessary, to the seven taxable years following the taxable year for which the tax credit was allowed.

6 d. (1) A business entity that is classified as a partnership for 7 federal income tax purposes shall not be allowed a tax credit pursuant to this section directly, but the amount of tax credit of a 8 9 taxpayer in respect of a distributive share of entity income, shall be 10 determined by allocating to the taxpayer that proportion of the tax 11 credit acquired by the entity that is equal to the taxpayer's share, 12 whether or not distributed, of the total distributive income or gain of the entity for its taxable year ending within or with the taxpayer's 13 14 taxable year.

15 (2) A New Jersey S Corporation shall not be allowed a tax credit 16 pursuant to this section directly, but the amount of tax credit of a 17 taxpayer in respect of a pro rata share of S Corporation income, 18 shall be determined by allocating to the taxpayer that proportion of 19 the tax credit acquired by the New Jersey S Corporation that is 20 equal to the taxpayer's share, whether or not distributed, of the total 21 pro rata share of S Corporation income of the New Jersey S 22 Corporation for its privilege period ending within or with the 23 taxpayer's taxable year.

24 A business entity that is not a gross income "taxpayer" as defined 25 and used in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 26 et seq., and therefore is not directly allowed a credit under this 27 section, but otherwise meets all the other requirements of this 28 section, shall be considered an eligible applicant and "taxpayer" as 29 that term is used in this section, and the application of an otherwise 30 allowed credit amount shall be distributed to appropriate gross 31 income taxpayers pursuant to the other requirements of this 32 subsection.

33 e. A taxpayer, with an application for a tax credit provided for 34 in subsection a. or subsection b. of this section, may apply to the 35 authority and the director for a tax credit transfer certificate in lieu 36 of the taxpayer being allowed any amount of the tax credit against 37 the tax liability of the taxpayer. The tax credit transfer certificate, 38 upon receipt thereof by the taxpayer from the authority and the 39 director, may be sold or assigned, in full or in part, to any other 40 taxpayer that may have a tax liability under the "New Jersey Gross 41 Income Tax Act," N.J.S.54A:1-1 et seq., or the "Corporation 42 Business Tax Act (1945)," P.L.1945, c.162 (C.54:10A-1 et seq.), in 43 exchange for private financial assistance to be provided by the 44 purchaser or assignee to the taxpayer that has applied for and been 45 granted the tax credit. The tax credit transfer certificate provided to 46 the taxpayer shall include a statement waiving the taxpayer's right 47 to claim that amount of the tax credit against the tax imposed 48 pursuant to N.J.S.54A:1-1 et seq. that the taxpayer has elected to

14

1 sell or assign. The sale or assignment of any amount of a tax credit 2 transfer certificate allowed under this section shall not be 3 exchanged for consideration received by the taxpayer of less than 4 75 percent of the transferred tax credit amount. Any amount of a 5 tax credit transfer certificate used by a purchaser or assignee against 6 a tax liability under N.J.S.54A:1-1 et seq. shall be subject to the 7 same limitations and conditions that apply to the use of a tax credit 8 pursuant to subsections c. and d. of this section. Any amount of a 9 tax credit transfer certificate obtained by a purchaser or assignee under ¹[this]¹ subsection e. ¹of this section¹ may be applied against 10 the purchaser's or assignee's tax liability under P.L.1945, c.162 11 12 (C.54:10A-1 et seq.) and shall be subject to the same limitations 13 and conditions that apply to the use of a credit pursuant to 14 subsection c. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b).

15 f. (1) The value of tax credits, including tax credits allowed 16 through the granting of tax credit transfer certificates, approved by 17 the director and the authority pursuant to subsection a. of this 18 section and pursuant to subsection a. of section 1 of P.L.2018, c.56 19 (C.54:10A-5.39b) shall not exceed a cumulative total of [\$75,000,000] $[$100,000,000^{1}$ in fiscal year 2019 and in each 20 fiscal year thereafter prior to fiscal year ¹[2024] <u>2029</u>¹ to apply 21 22 against the tax imposed pursuant to the "New Jersey Gross Income 23 Tax Act," N.J.S.54A:1-1 et seq., and pursuant to section 5 of 24 P.L.1945, c.162 (C.54:10A-5). If the cumulative total amount of tax 25 credits, and tax credit transfer certificates, allowed to taxpayers for 26 taxable years or privilege periods commencing during a single fiscal 27 year under subsection a. of this section and subsection a. of section 28 1 of P.L.2018, c.56 (C.54:10A-5.39b) exceeds the amount of tax 29 credits available in that fiscal year, then taxpayers who have first 30 applied for and have not been allowed a tax credit or tax credit 31 transfer certificate amount for that reason shall be allowed, in the 32 order in which they have submitted an application, the amount of 33 tax credit or tax credit transfer certificate on the first day of the next 34 succeeding fiscal year in which tax credits and tax credit transfer 35 certificates under subsection a. of this section and subsection a. of 36 section 1 of P.L.2018, c.56 (C.54:10A-5.39b) are not in excess of 37 the amount of credits available.

38 ¹Notwithstanding any provision of paragraph (1) of this 39 subsection to the contrary, for any fiscal year in which the amount 40 of tax credits approved pursuant to this paragraph is less than the 41 cumulative total amount of tax credits permitted to be approved in 42 that fiscal year, the authority shall certify the amount of the 43 remaining tax credits available for approval in that fiscal year, and 44 shall increase the cumulative total amount of tax credits permitted 45 to be approved in the subsequent fiscal year by the certified amount 46 remaining from the prior fiscal year. The authority shall also 47 certify, for each fiscal year, the amount of tax credits that were 48 previously approved, but that the taxpayer is not able to redeem or

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1 transfer to another taxpayer under this section, and shall increase 2 the cumulative total amount of tax credits permitted to be approved 3 in the subsequent fiscal year by the amount of tax credits previously 4 approved, but not subject to redemption or transfer. The combined 5 increase to the cumulative total permitted to be approved in a 6 subsequent fiscal year pursuant to this paragraph shall not exceed 7 \$50,000,000.¹ 8 (2) The value of tax credits, including tax credits allowed 9 through the granting of tax credit transfer certificates, approved by the authority and the director pursuant to subsection b. of this section and pursuant to subsection b. of section 1 of P.L.2018, c.56 (C.54:10A-5.39b) shall not exceed a cumulative total of \$10,000,000 in fiscal year 2019 and in each fiscal year thereafter prior to fiscal year ¹[2024] <u>2029</u>¹ to apply against the tax imposed pursuant to the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1

10 11 12 13 14 15 16 et seq. and the tax imposed pursuant to section 5 of P.L.1945, c.162 17 (C.54:10A-5). If the total amount of tax credits and tax credit 18 transfer certificates allowed to taxpayers for taxable years or 19 privilege periods commencing during a single fiscal year under 20 subsection b. of this section and subsection b. of section 1/2 of 21 P.L.2018, c.56 (C.54:4-12b) 1 of P.L.2018, c.56, s.1 (C.54:10A-22 $(5.39b)^1$ exceeds the amount of tax credits available in that year, 23 then taxpayers who have first applied for and have not been allowed 24 a tax credit or tax credit transfer certificate amount for that reason 25 shall be allowed, in the order in which they have submitted an 26 application, the amount of tax credit or tax credit transfer certificate 27 on the first day of the next succeeding fiscal year in which tax 28 credits and tax credit transfer certificates under subsection b. of this 29 section and subsection b. of section ¹[2 of P.L.2018, c.56 (C.54:4-30 12b) <u>1 of P.L.2018, c.56, s.1 (C.54:10A-5.39b)</u>¹ are not in excess 31 of the amount of credits available.

32 g. A taxpayer shall submit to the authority and the director a 33 report prepared by an independent certified public accountant 34 licensed in this State to verify the taxpayer's tax credit claim 35 following the completion of the production. The report shall be 36 prepared by the independent certified public accountant pursuant to 37 agreed upon procedures prescribed by the authority and the director ¹[;],¹ and shall include such information and documentation as 38 shall be determined to be necessary by the authority and the director 39 40 to substantiate the qualified film production expenses or the 41 qualified digital media content production expenses of the taxpayer. 42 Upon receipt of the report, the authority and the director shall 43 review the findings of the independent certified public accountant's 44 report, and shall make a determination as to the qualified film 45 production expenses or the qualified digital media content 46 production expenses of the taxpayer. The determination shall be 47 provided in writing to the taxpayer, and a copy of the written

determination shall be included in the filing of a return that includes
 a claim for a tax credit allowed pursuant to this section.

3 A taxpayer shall withhold from each payment to a loan out h. 4 company or to an independent contractor an amount equal to 6.37 5 percent of the payment otherwise due. The amounts withheld shall 6 be deemed to be withholding of liability pursuant to the "New 7 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., and the 8 taxpayer shall be deemed to have the rights, duties, and 9 responsibilities of an employer pursuant to chapter 7 of Title 54A of 10 the New Jersey Statutes. The director shall allocate the amounts 11 withheld for a taxable year to the accounts of the individuals who 12 are employees of a loan out company in proportion to the 13 employee's payment by the loan out company in connection with a 14 trade, profession, or occupation carried on in this State or for the 15 rendition of personal services performed in this State during the 16 taxable year. A loan out company that reports its payments to 17 employees in connection with a trade, profession, or occupation 18 carried on in this State or for the rendition of personal services 19 performed in this State during a taxable year shall be relieved of its 20 duties and responsibilities as an employer pursuant to chapter 7 of 21 Title 54A of the New Jersey Statutes for the taxable year for any 22 payments relating to the payments on which the taxpayer withheld.

23 i. As used in this section:

24 "Authority" means the New Jersey Economic Development25 Authority.

"Business assistance or incentive" means "business assistance or
incentive" as that term is defined pursuant to section 1 of P.L.2007,
c.101 (C.54:50-39).

29 "Commission" means the Motion Picture and Television30 Development Commission.

"Digital media content" means any data or information that is 31 produced in digital form, including data or information created in 32 33 analog form but reformatted in digital form, text, graphics, photographs, animation, sound, and video content. "Digital media 34 content" ¹[does] <u>shall</u>¹ not mean content offerings generated by the 35 36 end user (including postings on electronic bulletin boards and chat 37 rooms); content offerings comprised primarily of local news, 38 events, weather or local market reports; public service content; 39 electronic commerce platforms (such as retail and wholesale 40 websites); websites or content offerings that contain obscene 41 material as defined pursuant to N.J.S.2C:34-2 and N.J.S.2C:34-3; 42 websites or content that are produced or maintained primarily for 43 private, industrial, corporate, or institutional purposes; or digital 44 media content acquired or licensed by the taxpayer for distribution 45 or incorporation into the taxpayer's digital media content.

46 "Film" means a feature film, a television series, or a television
47 show of 22 minutes or more in length, intended for a national
48 audience, or a television series or a television show of 22 minutes

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1 or more in length intended for a national or regional audience, 2 including, but not limited to, a game show, award show, or other 3 gala event filmed and produced at a nonprofit arts and cultural 4 venue receiving State funding. "Film" shall not include a 5 production featuring news, current events, weather, and market 6 reports or public programming, talk show, sports event, or reality 7 show, a production that solicits funds, a production containing 8 obscene material as defined under N.J.S.2C:34-2 and N.J.S.2C:34-9 3, or a production primarily for private, industrial, corporate, or 10 institutional purposes. "Film" shall not include an award show or 11 other gala event that is not filmed and produced at a nonprofit arts 12 and cultural venue receiving State funding.

13 "Full-time or full-time equivalent employee" means an individual 14 employed by the taxpayer for consideration for at least 35 hours a 15 week, or who renders any other standard of service generally 16 accepted by custom or practice as full-time or full-time equivalent 17 employment, whose wages are subject to withholding as provided in 18 the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., or 19 who is a partner of a taxpayer, who works for the partnership for at 20 least 35 hours a week, or who renders any other standard of service 21 generally accepted by custom or practice as full-time or full-time 22 equivalent employment, and whose distributive share of income, 23 gain, loss, or deduction, or whose guaranteed payments, or any 24 combination thereof, is subject to the payment of estimated taxes, as 25 provided in the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1 26 "Full-time or full-time equivalent employee" shall not et seq. 27 include an individual who works as an independent contractor or on 28 a consulting basis for the taxpayer.

29 "Highly compensated individual" means an individual who 30 directly or indirectly receives compensation in excess of \$500,000 31 for the performance of services used directly in a production. An 32 individual receives compensation indirectly when the taxpayer pays 33 a loan out company that, in turn, pays the individual for the 34 performance of services.

35 "Independent contractor" means an individual treated as an
36 independent contractor for federal and State tax purposes who is
37 contracted with by the taxpayer for the performance of services
38 used directly in a production.

39 "Loan out company" means a personal service corporation or 40 other entity that is contracted with by the taxpayer to provide 41 specified individual personnel, such as artists, crew, actors, producers, or directors for the performance of services used directly 42 in a production. "Loan out company" ¹[does] <u>shall</u>¹ not include 43 44 entities contracted with by the taxpayer to provide goods or 45 ancillary contractor services such as catering, construction, trailers, 46 equipment, or transportation.

47 "Partnership" means an entity classified as a partnership for48 federal income tax purposes.

18

"Post-production costs" means the costs of the phase of
production of a film that follows principal photography, in which
raw footage is cut and assembled into a finished film with sound
synchronization and visual effects.

5 "Pre-production costs" means the costs of the phase of 6 production of a film that precedes principal photography, in which a 7 detailed schedule and budget for the production is prepared, the 8 script and location is finalized, and contracts with vendors are 9 negotiated.

10 "Qualified digital media content production expenses" means an 11 expense incurred in New Jersey for the production of digital media 12 "Qualified digital media content production expenses" content. shall include but ¹[shall]¹ not be limited to: wages and salaries of 13 individuals employed in the production of digital media content on 14 15 which the tax imposed by the "New Jersey Gross Income Tax Act," 16 N.J.S.54A:1-1 et seq. has been paid or is due; and the costs of 17 computer software and hardware, data processing, visualization 18 technologies, sound synchronization, editing, and the rental of 19 facilities and equipment. Payment made to a loan out company or to an independent contractor shall not be ¹<u>deemed</u>¹ a "qualified 20 digital media content production expense" unless the payment is 21 22 made in connection with a trade, profession, or occupation carried 23 on in this State or for the rendition of personal services performed in this State and the taxpayer has made the withholding required 24 ¹[by] <u>pursuant to</u>¹ subsection h. of this section. "Qualified digital 25 media content production expenses" shall not include expenses 26 27 incurred in marketing, promotion, or advertising digital media or 28 other costs not directly related to the production of digital media 29 content. Costs related to the acquisition or licensing of digital 30 media content by the taxpayer for distribution or incorporation into the taxpayer's digital media content shall not be ¹deemed¹ 31 "qualified digital media content production expenses." 32

33 "Qualified film production expenses" means an expense incurred 34 in New Jersey for the production of a film including pre-production costs and post-production costs incurred in New Jersey. "Qualified 35 film production expenses" shall include but ¹[shall]¹ not be limited 36 37 to: wages and salaries of individuals employed in the production of 38 a film on which the tax imposed by the "New Jersey Gross Income 39 Tax Act," N.J.S.54A:1-1 et seq. has been paid or is due; and the 40 costs for tangible personal property used, and services performed, 41 directly and exclusively in the production of a film, such as 42 expenditures for film production facilities, props, makeup, 43 wardrobe, film processing, camera, sound recording, set 44 construction, lighting, shooting, editing, and meals. Payment made 45 to a loan out company or to an independent contractor shall not be ¹deemed¹ a "qualified film production expense" unless the payment 46 is made in connection with a trade, profession, or occupation 47

19

1 carried on in this State or for the rendition of personal services 2 performed in this State and the taxpayer has made the withholding 3 required by subsection h. of this section. "Qualified film production 4 expenses" shall not include: expenses incurred in marketing or 5 advertising a film; and payment in excess of \$500,000 to a highly compensated individual for costs for a story, script, or scenario used 6 7 in the production of a film and wages or salaries or other 8 compensation for writers, directors, including music directors, 9 producers, and performers, other than background actors with no 10 scripted lines.

"Total digital media content production expenses" means costs
for services performed and property used or consumed in the
production of digital media content.

14 "Total film production expenses" means costs for services
15 performed and tangible personal property used or consumed in the
16 production of a film.

17 (cf: P.L.2018, c.56, s.2)

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3. Section 4 of P.L.2018, c.56 is amended to read as follows:

20 4. A taxpayer, upon approval of an application to the [a.] 21 authority and the director, shall be allowed a credit against the tax 22 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5) in 23 an amount equal to 2 percent of the qualified film or digital media 24 content production expenses of the taxpayer during a privilege 25 period commencing on or after July 1, 2018 but before July 1, 26 [2023] <u>2028</u>, provided that:

27 [(a)] <u>a.</u> the application is accompanied by a diversity plan
28 outlining specific goals, which may include advertising and
29 recruitment actions, for hiring minority persons and women;

30 [(b)] b. the director and the authority have approved the plan
31 as meeting the requirements established by the director and the
32 authority; and

33 [(c)] <u>c.</u> the director and the authority have verified that the
34 applicant has met or made good-faith efforts in achieving those
35 goals.

The director and the authority shall adopt any rules necessary toimplement this provision.

The application shall indicate whether the applicant intends to participate in training, education, and recruitment programs that are organized in cooperation with State colleges and universities, labor organizations, and the motion picture industry and are designed to promote and encourage the training and hiring of New Jersey residents who represent the diversity of the State population.

45 ³[²4. (New Section) Within 2 years of the effective date of
46 P.L., c. (C.) (pending before the Legislature as this bill),
47 and every second year thereafter that tax credits are granted

pursuant to P.L.2018, c.56 (C.54:10A-5.39b et al.), the authority
shall assess and report to the Governor, and pursuant to section 2 of
P.L.1991, c.164 (C.52:14-19.1), the Legislature, the benefits the
film and digital media tax credits create for the State relative to the
costs of the tax credits to the State.²]³

7 2 [4.] 3 [5. 2]4. 3 This act shall take effect immediately.