# NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY

# May 12, 2021

## **MINUTES OF THE MEETING**

The Meeting was held by teleconference call.

Members of the Authority present via conference call: Chairman Kevin Quinn, Commissioner Marlene Caride of the Department of Banking and Insurance; Commissioner Robert Asaro-Angelo of the Department of Labor and Workforce Development; Brian Wilton representing the Governor's Office; Elizabeth Dragon representing Commissioner Shawn LaTourette of the Department of Environmental Protection; Catherine Brennan representing State Treasurer Elizabeth Muoio of the Department of Treasury; Public Members: Charles Sarlo, Vice Chairman; Philip Alagia, Virginia Bauer, Fred Dumont, Aisha Glover, Marcia Marley, Robert Shimko, First Alternate Public Member; and Rosemari Hicks, Second Alternate Public Member.

Also present via conference call: Timothy Sullivan, Chief Executive Officer of the Authority; Assistant Attorney General Gabriel Chacon; Jamera Sirmans, Governor's Authorities Unit; and staff.

Members of the Authority absent: Public Member Massiel Medina Ferrara.

Mr. Quinn called the meeting to order at 10:00 am.

In accordance with the Open Public Meetings Act, Mr. Sullivan announced that notice of this meeting has been sent to the *Star Ledger* and the *Trenton Times* at least 48 hours prior to the meeting, and that a meeting notice has been duly posted on the Secretary of State's bulletin board.

## **MINUTES OF AUTHORITY MEETING**

The next item of business was the approval of the April 14, 2021 meeting minutes. A motion was made to approve the minutes by Mr. Dumont, seconded by Commissioner Caride, and was approved by the 12 voting members present.

Mr. Alagia had not yet joined the meeting.

Chairman Quinn abstained because he was absent from the meeting.

The next item of business was the approval of the April 14, 2021 executive session meeting minutes. A motion was made to approve the minutes by Ms. Bauer, seconded by Commissioner Caride, and was approved by the 11 voting members present.

Mr. Alagia had not yet joined the meeting.

Chairman Quinn abstained because he was absent from the meeting.

Ms. Dragon abstained because she was absent from the meeting.

Mr. Alagia joined the meeting at this time.

**FOR INFORMATION ONLY:** The next item was the presentation of the Chairman's remarks to the Board.

**FOR INFORMATION ONLY:** The next item was the presentation of the Chief Executive Officer's Monthly Report to the Board.

# **ECONOMIC RECOVERY ACT**

# **EMERGE Program**

ITEM: Special Adopted New Rules and Concurrent Proposed New Rules Emerge Program (N.J.A.C. 19:31-22)

**REQUEST:** To approve (1) The special adopted new rules and concurrent proposed new rules for the new Emerge Program and to authorize staff to (a) submit the special adopted new rules and concurrent proposed program rules for promulgation in the New Jersey Register, and (b) submit the proposed program rules as final adopted rules for promulgation in the New Jersey Register if no formal comments are received, subject to final review and approval by the Office of the Attorney General and the Office of Administrative Law; to final review and approval by the Office of the Attorney General and the Office of Administrative Law; and (2) The creation of the Emerge Program, a tax incentive program authorized by the New Jersey Economic Recovery Act of 2020 to encourage economic development, targeting the Governor's priority sectors through job creation and the retention of a significant number of jobs.

MOTION TO APPROVE: Ms. Bauer SECOND: Ms. Brennan AYES: 14

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 1** 

# **ECONOMIC GROWTH**

#### **NJ Ignite Pilot Program**

# ITEM: NJ Ignite Pilot Program Update

**REQUEST**: To approve the implementation of compliance remediation actions to provide support and opportunity for struggling approved collaborative workspaces; and to approve the update of the NJ Ignite Pilot program benefits and program rules to closely incorporate the NJ Ignite Legislation components; and to approve the revision of Delegated Authority to be consistent with NJEDA staffing changes.

MOTION TO APPROVE: Mr. Alagia SECOND: Commissioner Angelo AYES: 13 RESOLUTION ATTACHED AND MARKED EXHIBIT: 2

Ms. Hicks abstained because she is the CEO and owner of a co-working space.

#### **CLEAN ENERGY**

ITEM: NJ Wind Turbine Tech Training Challenge

**REQUEST:** To approve the creation of the NJ Wind Turbine Tech Training Challenge, a competitive grant program to award a grant of up to \$1,000,000 to a New Jersey community college to establish an offshore wind turbine technician training program, and approval to utilize \$1,000,000 from the Offshore Wind Sector Initiatives MOU between NJEDA and NJBPU to support the program.

MOTION TO APPROVE: Mr. Dragon SECOND: Ms. Marley AYES: 14

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 3** 

# FINANCE & PROFESSIONAL SERVICES

ITEM: esports Innovation Center Memorandum of Understanding (MOU) —NJEDA and Stockton University

**REQUEST:** To approve an MOU between NJEDA and Stockton University to provide staff resources and time, marketing support, and \$200,000 in funding to Stockton University's esports initiative; and approval of delegated authority to the CEO to extend the MOU by up to 12 months, to allow the CEO to approve a membership agreement between NJEDA and the Center for a maximum of \$50,000 per year, to allow the CEO to renew membership for up to 3 years, and to allow the CEO of NJEDA to approve additional seed capital of up to \$100,000 per year to support Stockton's initiative for the duration of the MOU.

MOTION TO APPROVE: Mr. Alagia SECOND: Mr. Sarlo AYES: 14

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 4** 

ITEM: Sports Wagering and Fintech Workforce Development and Innovation Center Memorandum of Understanding (MOU) — NJEDA and New Jersey City University

**REQUEST:** To approve the MOU between NJEDA and New Jersey City University, to provide staff resources, time, and support, including \$200,000 in funding to NJCU to support the establishment and initial activities of a Sports Wagering and Fintech Innovation Center to strengthen the sports wagering and fintech industries and workforces in New Jersey; as well as approval of delegated authority to the CEO to extend the MOU by up to 12 months, to allow the CEO of NJEDA to approve a membership agreement between NJEDA and the Center for a membership fee is a maximum of \$50,000 per year, to allow the CEO to renew membership for up to 3 years, and to allow the CEO to approve additional seed capital of up to \$100,000 per year to support NJCU's initiative for the duration of the MOU.

MOTION TO APPROVE: Ms. Bauer SECOND: Mr. Alagia AYES: 14

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 5** 

#### **INCENTIVES**

# **Economic Redevelopment and Growth (ERG) Grant Program**

ITEM: Argus Ellison Associates LLC and Grandparents AE, LLC Mixed-Use Parking ERG Prod. #00187733

**REQUEST:** To approve the application of Argus Ellison Associates LLC and Grandparents AE, LLC for a project located in the City of Paterson, Passaic County. Issuance of the Mixed-use Parking ERG tax credits is contingent upon the Applicant meeting specified conditions within one year. The recommendation is to award 100% of actual eligible parking costs and 40% of the total actual eligible project costs allocable to residential housing uses, not to exceed \$17,000,000.

MOTION TO APPROVE: Ms. Brennan SECOND: Commissioner Caride AYES: 14 RESOLUTION ATTACHED AND MARKED EXHIBIT: 6

#### **GROW NJ MODIFICATION**

ITEM: GBT US LLC – COVID-Related Termination - Grow New Jersey Assistance Program ("Grow NJ") P #41351

**REQUEST:** To approve the termination of GBT US LLC's Grow NJ Incentive Agreement pursuant to the NJ COVID-Related Relief provisions at Section 109(g) of the New Jersey Economic Recovery Act of 2020, P.L. 2020, c. 156.

MOTION TO APPROVE: Ms. Bauer SECOND: Commissioner Caride AYES: 14 RESOLUTION ATTACHED AND MARKED EXHIBIT: 7

Ms. Bauer left the meeting at this time

# FILM & DIGITAL MEDIA TAX CREDIT

ITEM: Digital Media Tax Credit Program – Certification of Unused or Unredeemed Credits in SFY2020 and Increase to SFY2021

**REQUEST:** To approve the certification of \$10,000,000 in unused and unredeemed digital media tax credits for SFY2020, which will increase by \$10,000,000 the digital media tax credits available for SFY 2021 to \$20,000,000.

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Alagia AYES: 12 RESOLUTION ATTACHED AND MARKED EXHIBIT: 8

Ms. Glover recused because her employer accesses digital media tax credits.

ITEM: Eye on the Ball Enterprises PROD. #00224173

MAX AMOUNT OF TAX CREDITS: \$559,428.00

MOTION TO APPROVE: Commissioner Caride SECOND: Mr. Wilton AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 9** 

ITEM: Metropark LLC PROD. #00257918

MAX AMOUNT OF TAX CREDITS: \$295,275.80

MOTION TO APPROVE: Commissioner Angelo SECOND: Mr. Wilton AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 10** 

ITEM: Red Hippo Productions PROD. #00228631

MAX AMOUNT OF TAX CREDITS: \$812,419.43

MOTION TO APPROVE: Mr. Wilton SECOND: Mr. Alagia AYES: 13

RESOLUTION ATTACHED AND MARKED EXHIBIT: 11

# LOANS, GRANTS, GUARANTEES

# **Venture - Edison Innovation VC Growth Fund**

PROJECT: Forefront Telecare, Inc. PROD. #00258150

**LOCATION:** Hamilton Township, Mercer County

PROCEEDS FOR: Growth Capital FINANCING: \$1,000,000.00

MOTION TO APPROVE: Ms. Dragon SECOND: Mr. Alagia AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 12** 

PROJECT: High OA Inc. PROD. #00257900

LOCATION: Hazlet Township, Monmouth County

PROCEEDS FOR: Growth Capital FINANCING: \$1,000,000.00

MOTION TO APPROVE: Ms. Marley SECOND: Ms. Glover AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 13** 

# Micro Business Loan Program

# ITEM: Micro Business Loan Program - Changes to Delegated Authority

**REQUEST:** To approve changes to delegated authority for the Micro Business Loan Program to include delegation to the Managing Director of Community Development and Small Business Services and the Chief Community Development Officer to decline applications for non-discretionary reasons.

MOTION TO APPROVE: Ms. Dragon SECOND: Commissioner Caride AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 14** 

# Petroleum Underground Storage Tank (PUST)

**ITEM:** Summary of NJDEP Petroleum UST Remediation, Upgrade & Closure Fund Program project approved by the Department of Environmental Protection.

MOTION TO APPROVE: Ms. Dragon SECOND: Ms. Brennan AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 15** 

**PROJECT:** Gordon and Hyacinth Luke PROD. #258036

LOCATION: Newark City, Essex County

PROCEEDS FOR: Upgrade, Closure and Remediation

**FINANCING:** \$103,092.54

# **Hazardous Discharge Site Remediation Fund (HDSRF)**

ITEM: Summary of NJDEP Hazardous Discharge Site Remediation Fund Program projects

approved by the Department of Environmental Protection.

MOTION TO APPROVE: Ms. Dragon SECOND: Ms. Marley AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 16** 

**PROJECT:** Middlesex County (BDA Perth Amboy Waterfront Park) – PROD. #235507

**LOCATION:** Perth Amboy, Middlesex County

PROCEEDS FOR: Remedial Action

**FINANCING:** \$2,695,955

**PROJECT:** Township of West Orange (Biddleman Inc.) – PROD. #258071

**LOCATION:** West Orange, Essex County **PROCEEDS FOR:** Remedial Investigation

**FINANCING:** \$195,126

# **REAL ESTATE**

ITEM: New Jersey Bioscience Center at North Brunswick - 685 South Route 1, North Brunswick, Middlesex County Lease Agreement with miR Scientific LLC

**REQUEST:** To approve the execution of a 63-month lease with miR Scientific LLC for approximately 14,662 rentable square feet of laboratory and office space at the New Jersey Bioscience Center and any and all documents required to complete this transaction on final terms acceptable to NJEDA's Chief Executive Officer and the Office of the Attorney General.

MOTION TO APPROVE: Mr. Sarlo SECOND: Ms. Dragon AYES: 13

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 17** 

#### **BOARD MEMORANDA**

FYI ONLY: Office of Economic Growth - Q1 2021 Delegated Approvals

FYI ONLY: Credit Underwriting Projects Approved under Delegated Authority, April 2021

FYI ONLY: Post-Closing Bonds Delegated Authority Approvals, 1st Quarter, 2021

FYI ONLY: Post-Closing Credit Delegated Authority Approvals. 1st Quarter, 2021

FYI ONLY: Post-Closing Incentives Delegated Authority Approvals, 1st Quarter, 2021

# **PUBLIC COMMENT**

Ms. Elena Lavarreda, NJ Political Director, 32BJ SEIU addressed the board regarding the EMERGE program.

Mr. Ben Williams addressed the board regarding the EMERGE program.

There being no further business, on a motion by Mr. Quinn, and seconded by Mr. Dumont, the meeting was adjourned at 11:37am.

Certification: The foregoing and attachments represent a true and complete summary of

the actions taken by the New Jersey Economic Development Authority at

its meeting.

Danielle Esser, Director

Governance & Strategic Initiatives

Danille Esser

**Assistant Secretary**