

NEW JERSEY COMMERCE COMMISSION

AND

**NEW JERSEY ECONOMIC DEVELOPMENT
AUTHORITY**

**BUSINESS EMPLOYMENT
INCENTIVE PROGRAM**

ANNUAL REPORT
Fiscal Year 2007

Business Employment Incentive Program (BEIP) Annual Report FY2007

In accordance with P.L. 2003, c.166, the New Jersey Commerce Commission, in consultation with the New Jersey Economic Development Authority (EDA), submits this report on Fiscal Year 2007 activity for the Business Employment Incentive Program (BEIP).

As required by statute, the report includes the following: the number of BEIP agreements entered into by the State during FY2007 with a description of each; number of jobs created under each project; new income tax revenue received from withholdings; the amounts awarded to each project as grants; and, an update on the status of projects under each agreement.

Program Description

The EDA administers BEIP grants – marketed by the Commerce Commission – which may be granted for up to 10 years and can equal 10% to 80% of the total amount of state income taxes generated by the grantees' newly created jobs during the calendar year.

To qualify, a business must demonstrate that the BEIP grant is a “material” factor for expanding or relocating jobs in the state, that it is financially viable, and that it will create a minimum number of jobs. The State of New Jersey retains the balance of new income tax revenue generated by the new jobs and is the beneficiary of growth from other ancillary revenues, such as Sales and Corporation Business Taxes, which spin off from economic development.

Under the program, the EDA gives greater consideration to positions that average 1.5 times the minimum wage during the grant agreement. Qualifying businesses must maintain the project in New Jersey for at least 1.5 times the number of years of the grant. The State Treasurer must certify that the amount of the withholdings received from the business for the new employees at least equals the grant amount. Finally, point-of-final purchase retail facilities are not eligible for BEIP grants.

Overall BEIP Activity

From the inception of BEIP in 1996 through October 2007, the EDA has executed 364 BEIP agreements valued at approximately \$1.079 billion over the term of the grant, supporting the creation of an estimated 69,511 new jobs, and leveraging nearly \$11.3 billion in total public/private investment. To date, BEIP grants have created 68,502 actual jobs.

FY2007 BEIP Activity

During FY 2007, the EDA executed 68 BEIP agreements worth \$169.4 million over the term of the grant (*Note: Executed projects are those in which the EDA Board has approved and a signed agreement between the company and the EDA has been finalized*).

The 68 projects are expected to create approximately 10,135 new jobs throughout the next two to three years. As of October 2007, businesses representing these 68 projects have reported the actual creation of over 656 new jobs. These projects are also anticipated to invest

a total of nearly \$915 million in private funds in New Jersey. The new gross income tax derived from these projects is \$402,136.

Attached, as *Exhibit A*, is a list of all the above projects which executed a BEIP grant agreement in FY2007, including the date of execution, award percentage, grant term, estimated job creation total, jobs created to date, estimated grant award total, total project investment, new gross income tax (estimated on projects creating jobs), project location, originating city/state, and legislative district.

To date, no funds have been disbursed in relation to these projects (*Note: In many cases, no new gross income tax has yet been reported to the EDA by the company, as the recipient companies are not required to do so until they have reached their minimum job creation threshold*).

Also, attached, as *Exhibit B*, is a chart reflecting all BEIP grants executed to date since the inception of the program, including the FY2007 projects.

BEIP At A Glance

The Edward J. Bloustein School of Planning and Public Policy at Rutgers University has issued several studies of BEIP with the most recent entitled *Characteristics and Projected Economic Impact of BEIP Awards Approved in Fiscal Year 2006* prepared by Joseph J. Seneca, James W. Hughes and Will Irving.

The study provided a comprehensive overview of the BEIP awards approved in FY2006 and estimate of the impact of these awards on New Jersey's economy. According to the analysis, approved BEIP grants were "...distributed across a broad range of business sectors, but are most concentrated in the key manufacturing, and professional and business services sectors." In addition, over 60% of the grants awarded were to companies creating fewer than 100 jobs and, as a result, the study concluded that "BEIP awards ... continue to be sensitive to assisting small projects and small business development in New Jersey."

In FY2007, a summary of executed BEIP grants reveals that the majority of awards target the manufacturing (26%), professional and business services (26%), biotechnology / high technology / life sciences (23%) and financial services (10%) sectors. Moreover, 46 BEIP grants (67%) were awarded to companies employing fewer than 100 employees in New Jersey; and, 35 BEIP grants (51%) were awarded for projects estimated to create 100 jobs or less.

BEIP Program History

The following provides a summary of major changes made to the Business Employment Incentive Program since its inception in 1996.

2004:

In 2004, New Jersey Policy Perspective (NJPP), a non-profit and nonpartisan research and educational organization, published the report "Taking Care of Business—Does it Cost Too Much?" which analyzed BEIP to determine the program's effectiveness and made recommendations for improvements. In response to the report, State Treasurer John

McCormac asked Rutgers University's Edward J. Bloustein School of Policy and Planning to study the program, as well as the NJPP's recommendations, and to make any other recommendations necessary to more effectively manage the program.

Based on the Rutgers' study, the EDA Board of Directors adopted a number of modifications to the program in October 2004, including requiring BEIP recipients to maintain 80% of their statewide employment (documented at the time of application) for the grant commitment period, and imposing new guidelines governing additional incentives for jobs created in excess of the employment commitment.

In October 2004, the EDA Board of Directors also adopted additional modifications to enhance the program based on internal program review, including regulations allowing the Authority to: seek full repayment of funds if a company moves out of state; withhold, reduce or terminate payment of a grant or any portion thereof should a BEIP recipient default on the grant agreement; and, recapture grant monies already paid to the company in the event of default. In order to increase public access to information, the EDA also began posting regularly updated reports of BEIP activity on the EDA website (www.njeda.com).

Finally, at the recommendation of the Rutgers' study, the EDA will commission a periodic BEIP impact study in late 2007 to early 2008.

2003:

In September 2003, amendments were made to the BEIP Act to enhance the program, making it available to a larger range of businesses, with more targeted focus on technology-based industries, as follows:

Accelerating Business Growth and Job Creation – The program now has a lower overall job growth threshold for all applicants. Originally, a business had to create 75 new jobs to be eligible (unless they were located in a targeted municipality, in which case the threshold was 25); the threshold is now 25, regardless of location.

Fostering High Tech/Biotech Industry Growth by Lowering Job Threshold to 10 – The new BEIP aims to target job growth in the high tech/biotech industries by lowering the job creation threshold to 10.

Targeting Specific Industries by Increasing Grant Formula Score by 5% – An additional 5% has been added to the score for industries identified by the New Jersey Council of Economic Advisors as the cornerstone of New Jersey's economy; i.e., high tech/biotechnology, pharmaceuticals, financial services, transportation and logistics.

Encouraging Smart Growth by Increasing Grant Award by Up to 30% – Initially, BEIP applicants were eligible for a grant award of up to 50% equivalent to the total amount of the State income taxes withheld by the business during the calendar year for new employees hired. The new BEIP allows an increase of up to 80% if the company utilizes Smart Growth principles, i.e.: locating in either State Planning Areas 1 and 2, an Urban Coordinating Council Municipality, a "distressed" municipality as defined by the Department of

Community Affairs, brownfield site, near mass transit, in a center designated by the State Planning Commission, or in an area designated by a locality as an “area in need of redevelopment”; linking with housing production or renovation; or, locating in close proximity to and working cooperatively with a public or non-profit university on research and development.

Streamlining Reporting Process – Under the former BEIP rules, companies were required to submit a full payroll report each year, up to 10 reports for a 10-year grant. Under the enhanced BEIP, recipients are required to submit only three full reports, unless their payroll report raises questions or contains inconsistencies. The EDA however, allows existing BEIP recipients the option of converting to the revised streamlined reporting process.

Providing a Stable Source of BEIP Funding – The 2003 amendments gave EDA the power to issue bonds, backed by a State contract, to fund the payment of BEIP grants in any year in which a State appropriation is not available for grants. This change provided a more stable and flexible funding mechanism for the program and reflects the State’s commitment to ensuring that BEIP recipients receive the funding upon which they rely. In 2003, the EDA issued bonds for a total of \$59 million for BEIP disbursement payments for FY 2004; and, in FY2006, Governor Jon Corzine directed that for FY2006 and in the future, payments of BEIP disbursements be made from the General Fund, not via bond issuance. The amendments also authorized EDA to use residual BEIP withholdings to support Designated Industries Economic Growth and Development projects. In 2003, the Joint Budget Oversight Committee approved an EDA bond resolution totaling \$60 million to fund such projects. To date, the EDA had committed \$35 million of these bonds funds for the following programs: \$10 million for Springboard II Fund providing recoverable grants to start-up life sciences and high tech companies; \$10 million for investment in the new Garden State Life Sciences Venture Fund, and \$15 million for the expansion/construction of technology commercialization centers within the newly established Innovation Zones in Camden, Newark and the greater New Brunswick area.

Allowing for New Recipients – The revisions also expand BEIP benefits to companies that could not take advantage of the program due to New Jersey's reciprocal agreement with Pennsylvania. Under this agreement, New Jersey employers pay no withholding taxes in New Jersey on employees who reside in Pennsylvania. The new law allows BEIP awards to be made to companies that meet all the criteria, but would otherwise be hindered by the reciprocity agreement. This initiative allows new jobs brought by a company to the state with the BEIP incentive – but held by a Pennsylvania resident – to be factored into the BEIP grant to the employer. Grants for this initiative are generated by the residual income from the BEIP program statewide.

BEIP Monthly Updates

For monthly updates on executed BEIP projects, visit: www.njeda.com/beip_activity.asp.

Business Employment Incentive Program (BEIP)

Exhibit A

FY2007 Executed BEIP Grants

Company Name	Exec. Date	Pct.	Grant Est. Term	New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Total Project Investment	New Gross Income		Originating City / State	Leg. Dist.	
								Tax	Location			
Adams Respiratory Therapeutics, Inc.	08/03/06	35	8	30		\$310,254	\$3,400,000			Chester, Morris	Texas	24
AJM Packaging Corporation	03/14/07	80	10	263		\$1,052,000	\$21,650,000			Vineland, Cumberland	Vineland	1
Atlantic City Linen Supply, Inc and ACLS	03/02/07	80	10	121		\$266,573	\$5,950,000			Pleasantville, Atlantic	Pleasantville	2
AuthentiDate Holding Corp.	12/18/06	70	10	59		\$1,271,524	\$600,000			Berkeley Heights, Union	New York	22
Automatic Data Processing, Inc.	02/20/07	80	10	175		\$2,845,500	\$1,700,000			Jersey City, Hudson	New York, NY	31-32-33
BAE Systems Information & Electronic Systems	03/29/07	80	10	130		\$5,041,400	\$1			Totowa, Passaic	Yonkers, NY	34
Barr Laboratories, Inc. and BMI Inc.	06/05/07	70	10	210		\$3,755,850	\$1			Montvale, Bergen	Woodcliff Lake	39
Beau Label, LLC/Beau Manufacturing, Inc.	03/16/07	60	10	55		\$60,839	\$2,500,000			Hillside, Union	New York, NJ	29
Benjamin Moore & Co.	09/07/06	65	10	139		\$2,498,108	\$33,350,000			Montvale, Bergen	Montvale / Flanders	39
Berlex, Inc.	10/06/06	65	10	250		\$8,941,563	\$3,130,000			Wayne, Passaic	Montville	34
Butterfly Press, LLC.	09/11/06	50	10	56		\$196,059	\$6,050,000			Moonachie, Bergen	New York	38
Chem Fleur, Inc.	11/06/06	80	10	90	9	\$705,870	\$63,000,000	\$11,562		Newark, Essex	CA, MN, FL	27-28-29
Christmas Tree Shops, Inc.	12/04/06	80	10	162		\$235,577	\$90,000,000			Florence, Burlington	Florence	30
Citigroup Global Markets, Inc./Citibank, N.A.	09/29/06	80	10	1200		\$37,104,000	\$79,000,000			Jersey City, Hudson	New York, NY	31-32-33
City Theatrical, Inc.	05/02/07	45	10	47		\$47,000	\$1,050,000			Carlstadt, Bergen	Bronx, NY	36
ClinPhone, Inc.	07/10/06	55	10	108	61	\$685,125	\$1,405,000	\$22,941		East Windsor, Mercer	Princeton	14
COIM USA Inc.	01/26/07	55	10	45	12	\$296,134	\$29,000,000	\$6,065		West Deptford, Gloucester	North Kingstown, RI	3
CommVault Systems, Inc.	06/07/07	70	10	180		\$3,755,745	\$4,000,000			Oceanport, Monmouth	Oceanport	11
Comtecnet, Incorporated	01/12/07	55	10	76		\$940,842	\$1,000,000			Fairfield, Essex	Fairfield	26
Conopco, Inc. and Unilever United States, Inc.	11/06/06	65	10	450		\$11,305,125	\$59,000,000			Englewood Cliffs, Bergen	Greenwich, CT	37
Dendreon Corporation	08/18/06	60	10	150		\$579,990	\$22,000,000			Lyndhurst, Bergen	Washington	25
Dietz and Watson, Inc.	10/18/06	80	10	100		\$175,500	\$20,000,000			Various, Burlington	Pennsylvania	
DuBell Lumber Company	07/18/06	80	10	80		\$504,320	\$4,415,800			Millville, Cumberland	Millville	1
EPAC Technologies, Inc.	02/02/07	55	10	25		\$163,793	\$7,850,000			Edison, Middlesex	Edison	18
Eurofins Product Safety Labs, Inc.	09/27/06	65	10	25		\$154,375	\$2,750,000			South Brunswick, Middlesex	South Brunswick	14
Falcon International Distributors, LLC	06/04/07	80	10	60		\$456,000	\$2,000,000			Jersey City, Hudson	New York	31-32-33
Ferring Pharmaceuticals, Inc.	04/30/07	75	10	92		\$3,927,466	\$1,790,000			Parsippany-Troy Hills, Morris	New York	26
Franklin Electric Company	05/15/07	50	10	49		\$424,508	\$1			Moorestown, Burlington	Philadelphia, PA	8
Gain Capital Group, LLC	08/24/06	50	10	26		\$164,200	\$900,000			Bedminster, Somerset	NJ	16
Global Document Solutions Corporation	05/29/07	65	10	184		\$1,010,261	\$750,000			Carlstadt, Bergen	New York, NY	36
Gussco Manufacturing Inc.	02/02/07	50	10	125		\$243,311	\$13,500,000			Cedar Grove, Essex	Brooklyn, NY	21
Hapag-Lloyd (America) Inc.	01/30/07	70	10	145		\$758,713	\$577,730			Piscataway, Middlesex	Florida	22
Hoffmann-La Roche Inc./Roche Laboratories, Inc.	05/23/07	55	10	160		\$3,939,500	\$1			Nutley, Essex	Nutley	36

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FY2007 Executed BEIP Grants

Company Name	Exec. Date	Pct.	Grant Est. Term	New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Total Project Investment	New Gross Income		Originating City / State	Leg. Dist.
								Tax	Location		
Homeland Vinyl Products, Inc.	03/05/07	80	10	125		\$326,250	\$11,787,500		Millville, Cumberland	Millville	
iBiquity Digital Corporation	07/31/06	55	10	22		\$360,649	\$350,000		Bernards, Somerset	Bernards	16
i-Flex Solutions Inc.	11/06/06	75	10	275		\$3,284,531	\$480,000		Edison, Middlesex	New York	18
Impliant, Inc.	05/14/07	60	10	11		\$139,334	\$286,000		Princeton Boro, Mercer	Milford, CT	15
Infosys Technologies Limited	07/11/06	75	10	135		\$1,612,406	\$820,000		Bridgewater, Somerset	Berkeley Heights	16
IXIS North America	07/19/06	80	10	150		\$2,868,600	\$15,350,000		Jersey City, Hudson	New York	31-32-33
Jersey Precast Corp	02/05/07	70	10	50		\$157,375	\$9,750,000		Hamilton, Mercer	New Brunswick	14
KPMG LLP	10/26/06	65	10	200		\$3,747,250	\$46,200,000		Montvale, Bergen	Montvale	39
Lakewood Pathology Associates, Inc.	07/28/06	65	7	25		\$82,377	\$3,000,000		Lakewood, Ocean	Lakewood	30
Little Pie Company, Ltd.	06/15/07	40	10	35		\$56,000	\$688,000		Carlstadt, Bergen	New York, NY	36
M. Fortunoff of Westbury LLC	07/20/06	80	10	75		\$264,375	\$100,000		Jersey City, Hudson	Westbury, NY	31-32-33
Marketing Technology Solutions, Inc.	09/18/06	80	10	36		\$1,113,120	\$75,000		Jersey City, Hudson	Edison; New York, NY	31-32-33
McLean Packaging Corp./MJF Realty Group	02/01/07	50	10	70		\$689,830	\$13,300,000		Moorestown, Burlington	Philadelphia, PA	8
MD-X Solutions, Inc.	11/14/06	60	10	150		\$567,000	\$2,250,000		Mahwah, Bergen	Mahwah	40
Medlink Imaging, LLC.	10/26/06	60	10	27		\$160,848	\$200,000		Teterboro, Bergen	Elmsford, NY	38
MetLife Group Inc. and MetLife Bank, NA	11/08/06	65	10	400	299	\$4,270,365	\$36,000,000	\$115,786	Bridgewater / Franklin, Somerset; Jersey City, Hudson	Franklin	16
NCG Energy Solutions, Inc.	11/06/06	70	10	85		\$444,763	\$2,020,000		Perth Amboy, Middlesex	Woodbridge	19
New York Produce, Inc.	01/19/07	75	10	55		\$656,906	\$800,000		Secaucus, Hudson	New York, NY	32
NovaDel Pharma Inc.	02/26/07	40	10	15		\$212,250	\$2,500,000		Raritan, Hunterdon	Raritan	23
Opera Solutions, LLC.	05/31/07	80	10	235		\$11,750,000	\$2,800,000		Jersey City, Hudson	New York	31-32-33
PAETEC Communications, Inc.	01/04/07	60	10	100		\$474,200	\$12,000,000		TBD	Voorhees	8
Paribas North America, Inc./BNP Paribas RCC	02/21/07	80	10	600		\$22,704,910	\$22,000,000		Jersey City, Hudson	New York, NY	31-32-33
Princeton Laundry, Inc.	02/27/07	80	10	75		\$111,041	\$8,000,000		TBD	Paterson	35
Quest Diagnostics Incorporated	10/18/06	55	10	108		\$636,471	\$16,500,000		Madison, Morris	Collegeville, PA	26
RadPharm, Inc.	09/29/06	60	10	62		\$566,060	\$500,000		West Windsor, Mercer	West Windsor	15
Revolution Health LLC	08/16/06	80	10	40		\$935,981	\$40,000		Morristown, Morris	Morristown	25
Rose Brand Wipers, Inc.	09/13/06	80	10	139		\$900,589	\$1,025,000		Secaucus, Hudson	New York, NY	32
Sanofi-Aventis U.S. LLC/Sanofi-Aventis U.S.	07/21/06	80	10	850	275	\$8,369,000	\$201,000,000	\$245,782	Bridgewater, Somerset	New York	
SBD Net Products, Inc.	03/22/07	75	10	70		\$888,125	\$115,000		East Brunswick, Middlesex	East Brunswick	18
Scivantage, Inc.	01/26/07	80	7	120		\$1,879,819	\$50,000		Jersey City, Hudson	New York, NY	31-32-33
Star Soap/Star Candle/Prayer Candle Co., LLC	09/20/06	70	10	225		\$499,500	\$499,500		Ridgefield Park, Bergen	Brooklyn, NY	37
Steel Fab Realty, LLC.	02/21/07	55	10	193		\$1,039,421	\$20,170,000		Edison, Middlesex	New York	18

Business Employment Incentive Program (BEIP)

Exhibit A

FY2007 Executed BEIP Grants

Company Name	Exec. Date	Pct.	Grant Est. Term	New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Total Project Investment	New Gross Income Tax	Location	Originating City / State	Leg. Dist.
Susquehanna Patriot Bank	09/28/06	80	10	43		\$260,456	\$1,300,000		Camden, Camden	Pottstown / Bryn Mawr, Pa; Marlton	5
VectorMAX Corporation	05/24/07	80	10	240		\$2,212,800	\$550,000		Jersey City, Hudson	Farmingdale, NY	31-32-33
Viewpointe Archive Services, LLC	03/01/07	70	10	27		\$1,349,460	\$725,000		Parsippany-Troy Hills, Morris	Houston, TX	26
TOTAL: 68				10,135	656	\$169,409,087	\$915,549,534	\$402,136			

Business Employment Incentive Program (BEIP)

Exhibit B

Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
A.C. Moore Arts, Inc/ A.C. Moore Arts & Crafts	12/28/01	50	10	76	76	\$153,140	\$34,497	\$35,615,000	Berlin, Camden	Berlin	6
AAA Mid-Atlantic, Inc.	12/27/04	50	10	90	98	\$785,925	\$8,069	\$10,500,000	Mount Laurel, Burlington	Pennsylvania	8
ABN AMRO Incorporated	06/26/02	70	8	380	445	\$1,211,800	\$3,585,311	\$20,000,000	Jersey City, Hudson	NY	31-32-33
Accurum, Inc.	08/18/04	80	4	70	9	\$381,360	\$0	\$250,000	Jersey City, Hudson	Jersey City	31-32-33
ACS State Healthcare, LLC and ACS Enterprise	07/26/05	80	7	225	224	\$1,089,760	\$69,186	\$8,515,000	Hamilton, Mercer	Hamilton	14
Adams Respiratory Therapeutics, Inc.	08/03/06	35	8	30		\$310,254	\$0	\$3,400,000	Chester, Morris	Texas	24
Advanced Drainage Systems, Inc.	04/10/06	55	10	60		\$198,000	\$0	\$9,300,000	Logan, Gloucester	Ohio	3
AIG SunAmerica Asset Management Corp.	06/26/01	75	10	147	156	\$1,928,640	\$2,362,977	\$11,400,000	Jersey City, Hudson	NY	31-32-33
AJM Packaging Corporation	03/14/07	80	10	263		\$1,052,000	\$0	\$21,650,000	Vineland, Cumberland	Vineland	1
Alpine Trading Company, Inc.	03/15/06	40	10	70	36	\$97,440	\$4,300	\$1,909,000	Englewood, Bergen	NY	37
Altana, Inc.	01/25/01	55	10	75	80	\$882,431	\$813,538	\$465,000	Parsippany-Troy Hills, Morris	NY	26
Amdocs, Inc.	06/09/05	80	10	60	24	\$933,900	\$4,788	\$1,500,000	Jersey City, Hudson	CA, MA, NY, Ontario, Canada	31-32-33
American Bank Note Holographics, Inc.	04/22/05	55	10	110	113	\$863,940	\$56,329	\$10,000,000	Washington, Mercer	NY; PA	30
American Home Assurance Company	05/25/06	80	10	300		\$4,669,200	\$1,237,341	\$10,000,000	Jersey City, Hudson	NY	31-32-33
American Home Assurance Company	12/11/02	70	10	281	289	\$8,563,500	\$2,751,975	\$12,000,000	Jersey City, Hudson	NY	31-32-33
American Home Assurance Company	12/27/01	80	10	589	802	\$4,638,000	\$3,652,355	\$24,730,000	Berkeley Heights, Union	NY; PA	21
American Mortgage Express Corp.	10/06/03	60	10	150	82	\$869,850	\$34,256	\$2,482,000	Mount Laurel, Burlington	Cherry Hill	8
Ansell Healthcare Products, LLC	11/04/02	55	10	75	89	\$720,480	\$327,324	\$825,000	Red Bank, Monmouth	Ohio	12
Antenna Software, Inc.	03/31/05	80	10	20	35	\$437,120	\$54,914	\$850,000	Jersey City, Hudson	New York, NY	31-32-33
Apex Xpress, Inc.	03/08/04	80	10	57	60	\$476,976	\$83,150	\$550,000	Jersey City, Hudson	NY	31-32-33
Appliedinfo Partners, Inc.	03/23/06	60	10	25	29	\$258,899	\$0	\$4,550,000	Franklin, Somerset	Franklin	16
Astor Chocolate Corp.	12/01/98	50	10	47	102	\$98,000	\$110,211	\$100,000	Lakewood, Ocean	Lakewood	30
AT Systems Atlantic, Inc.	09/27/01	40	10	80	77	\$100,800	\$32,136	\$3,175,000	Edison, Middlesex	Edison	18
AT&T Corp.	12/02/97	60	10	185	323	\$1,313,940	\$2,977,191	\$302,000,000	Middletown, Monmouth	Middletown	13
Atco Rubber Products, Inc.	12/17/02	55	10	30	42	\$100,555	\$19,454	\$2,425,000	Vineland, Cumberland	Baltimore, MD	1
Atlantic City Linen Supply, Inc./ACLS	03/02/07	80	10	121		\$266,573	\$0	\$5,950,000	Pleasantville, Atlantic	Pleasantville	2
Audible, Inc.	06/19/06	60	5	60		\$286,650	\$0	\$300,000	Wayne, Passaic	Wayne	40
Aurobindo Pharma LTD, Inc.	09/14/04	60	10	150	12	\$441,000	\$0	\$26,500,000	South Brunswick, Middlesex	South Brunswick	14
Aurora Loan Services, Inc./Lehman Brothers	07/20/05	65	10	210		\$1,273,390	\$0	\$7,910,000	Florham Park, Morris	Florham Park	26

Business Employment Incentive Program (BEIP)

Exhibit B

Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Grant Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
AuthentiDate Holding Corp.	12/18/06	70	10	59		\$1,271,524	\$0	\$600,000	Berkeley Heights, Union	NY	22
Automatic Data Processing, Inc.	02/20/07	80	10	175		\$2,845,500	\$0	\$1,700,000	Jersey City, Hudson	New York, NY	31-32-33
Aventis Pharmaceuticals, Inc.	06/24/97	60	10	440	651	\$2,784,000	\$9,355,646	\$98,000,000	Bridgewater, Somerset	MI, OH, France, Germany	16
Aventis Pharmaceuticals, Inc.	10/29/99	80	10	1400	1829	\$21,795,200	\$22,949,289	\$59,000,000	Bridgewater, Somerset	Bridgewater	16
BAE Systems Information & Electronic Systems	03/29/07	80	10	130		\$5,041,400	\$0	\$1	Totowa, Passaic	Yonkers, NY	34
Ball Plastic Container Corp.	06/19/97	80	10	115	186	\$315,560	\$672,649	\$57,676,000	Delran, Burlington	Delran	7
Bamboo Abbott Inc. d/b/a Prestige Window Fashions	09/23/05	50	10	250		\$257,813	\$0	\$692,000	Perth Amboy, Middlesex	Edison	19
Bank of New York	03/06/98	80	10	241	465	\$1,245,488	\$4,083,023	\$5,368,000	Maywood, Bergen	Harrison, NY	37
Bank of New York	01/10/00	60	10	124	125	\$274,780	\$481,536	\$6,816,989	Lodi, Bergen	NY	38
Bank of Tokyo-Mitsubishi, Ltd.	10/21/05	80	10	124	44	\$4,353,888	\$20,323	\$580,000	Jersey City, Hudson	New York, NY	31-32-33
Barclays Capital Services, LLC	07/14/04	65	10	205	474	\$3,185,416	\$1,095,124	\$40,500,000	Hanover, Morris	NY	26
Barnes & Noble College Booksellers, Inc.	03/12/04	65	10	180	234	\$1,342,800	\$1,025,657	\$2,100,000	Bernards, Somerset	NY	16
Barnes & Noble, Inc.	10/07/97	40	10	402	998	\$337,680	\$1,133,985	\$11,000,000	Jamesburg / Monroe, Middlesex	Jamesburg	14
Barr Laboratories, Inc. and BMI Inc.	06/05/07	70	10	210		\$3,755,850	\$0	\$1	Montvale, Bergen	Woodcliff Lake	39
Barr Laboratories, Inc. and Subsidiaries	08/11/03	60	10	150	250	\$1,969,200	\$2,025,807	\$7,600,000	Woodcliff Lake, Bergen	NY	39
Beau Label, LLC/Beau Manufacturing, Inc.	03/16/07	60	10	55		\$60,839	\$0	\$2,500,000	Hillside, Union	New York, NY; NJ	29
Benjamin Moore & Co.	09/07/06	65	10	139		\$2,498,108	\$0	\$33,350,000	Montvale, Bergen	Montvale/Flanders	39
Berg East Imports, Inc.	06/14/04	45	10	35	74	\$49,613	\$6,938	\$3,650,000	Barrington, Camden	Barrington	5
Berlex, Inc.	10/06/06	65	10	250		\$8,941,563	\$0	\$3,130,000	Wayne, Passaic	Montville	34
Berlex, Inc. and it's divisions Berlex	10/27/00	60	10	85	215	\$1,115,880	\$3,055,655	\$11,320,000	Montville, Morris; Wayne, Passaic	Montville	26
Best Manufacturing Group LLC	05/08/04	80	10	57	82	\$705,432	\$80,497	\$1,000,000	Jersey City, Hudson	NY	31-32-33
Best Trimming, Inc./7th Avenue Trim, Inc.	03/31/00	60	10	40	58	\$33,600	\$12,116	\$80,000	Jersey City, Hudson	New York, NY	31-32-33
Bind Rite/Union Graphics LLC	07/29/98	40	10	100	184	\$199,600	\$688,571	\$9,000,000	Carlstadt, Bergen	Linden	36
Biovail Pharmaceuticals, Inc.	09/08/03	60	10	200	139	\$4,325,100	\$792,706	\$12,750,000	Bridgewater, Somerset	NC	16
BJ's Wholesale Club, Inc.	02/28/00	50	10	225	266	\$453,550	\$86,138	\$27,562,500	Burlington, Burlington	PA	7
Blinds to Go, Inc.	08/25/97	60	10	198	271	\$872,000	\$482,710	\$21,000,000	Lakewood, Ocean	Lakewood	30
BOC Group, Inc.	06/25/97	60	10	185	156	\$673,400	\$105,142	\$7,345,000	Lebanon, Hunterdon	TN, AL, IL, MA, MI, PA, IN, VA	23
Brandywine Senior Care, Inc.	12/29/03	60	10	50	32	\$480,000	\$96,365	\$150,000	Mount Laurel, Burlington	PA	8
BRIDOR USA	09/13/05	75	10	82		\$190,650	\$0	\$17,500,000	Vineland, Cumberland	Vineland	1

Business Employment Incentive Program (BEIP)

Exhibit B

Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
Bristol-Myers Squibb Company	08/22/97	80	10	500	2034	\$4,200,000	\$22,181,723	\$197,200,000	Hopewell / Lawrence, Mercer; New Brunswick, Middlesex	Seattle, WA	15
Burlington Coat Factory Warehouse Corp.	11/07/02	50	10	425	221	\$669,550	\$28,573	\$24,050,000	Edgewater Park, Burlington	Edgewater Park	7
Butterfly Press, LLC.	09/11/06	50	10	56		\$196,059	\$0	\$6,050,000	Moonachie, Bergen	NY	38
CACI Technologies, Inc.	06/19/97	50	10	75	305	\$496,080	\$821,385	\$2,296,000	Oceanport / Eatontown, Monmouth	VA	11
Cadbury Adams USA LLC	05/02/06	60	10	85	31	\$510,825	\$40,337	\$6,300,000	Parsippany-Troy Hills, Morris	TX	26
Cadent, Inc.	12/28/01	50	10	100	119	\$142,500	\$0	\$6,700,000	Carlstadt, Bergen	TBD	
Calyon	07/24/02	65	8	61	57	\$721,760	\$448,550	\$6,600,000	Woodbridge, Middlesex	NY	19
Cape May Foods, LLC	08/23/00	55	10	28	52	\$152,796	\$40,060	\$7,737,500	Millville, Cumberland	Nanticoke, MD	1
Capture Resource, Inc.	08/28/02	70	7	200	36	\$233,240	\$1,462	\$365,000	Millville, Cumberland	Millville	1
Cardinal Health 110, Inc.	02/08/00	70	10	125	208	\$320,250	\$571,470	\$15,752,571	Logan, Gloucester	Allentown, PA	3
Cardinal Health PTS, LLC	02/08/00	70	10	205	256	\$2,219,950	\$1,532,623	\$57,735,000	Franklin, Somerset	Franklin	17
CareGain, Inc.	05/25/04	55	10	80	3	\$856,020	\$0	\$1,665,000	East Windsor, Mercer	Monroe	12
Carl F. Ewig, Incorporated dba Martec Int'l.	06/13/06	80	7	40		\$374,461	\$0	\$3,660,000	Elizabeth, Union	South Plainfield	20
Celgene Corporation	05/26/05	80	10	600	188	\$6,086,250	\$566,063	\$35,000,000	Summit, Union	Summit	21
Cendant Car Rental Group	03/01/01	70	10	300	652	\$2,029,650	\$4,572,875	\$1,500,000	Parsippany-Troy Hills, Morris	Garden City, NY	26
Cendant Corporation	03/20/02	50	8	114	163	\$1,360,000	\$696,728	\$200,000	Parsippany-Troy Hills, Morris	Phoenix, AZ	26
Chem Fleur, Inc.	11/06/06	80	10	90	9	\$705,870	\$0	\$63,000,000	Newark, Essex	CA, MN, FL	27-28-29
Chem Network Processing Services, Inc.	02/03/99	80	10	120	201	\$772,800	\$1,778,672	\$17,200,000	Franklin, Somerset	Franklin	17
Christmas Tree Shops, Inc.	12/04/06	80	10	162		\$235,577	\$0	\$90,000,000	Florence, Burlington	Florence	30
Chubb Corporation	03/08/02	65	10	250	987	\$1,569,750	\$1,236,467	\$398,092,000	Readington, Hunterdon; Warren, Somerset	Readington	23
Chugai Pharma USA	03/24/06	70	10	50	31	\$582,225	\$109,260	\$1,000,000	Bedminster, Somerset	Bedminster	16
Citco Fund Services (USA), Inc.	05/12/06	80	10	244	169	\$12,200,000	\$0	\$1,500,000	Jersey City, Hudson	NY	31-32-33
Citigroup Global Markets, Inc./Citibank, N.A.	09/29/06	80	10	1200		\$37,104,000	\$0	\$79,000,000	Jersey City, Hudson	New York, NY	31-32-33
Citigroup Global Markets, Inc./Citibank, N.A.	09/14/05	80	10	2150	1356	\$57,224,400	\$2,698,040	\$80,000,000	Warren, Somerset	NY	21
City Theatrical, Inc.	05/02/07	45	10	47		\$47,000	\$0	\$1,050,000	Carlstadt, Bergen	Bronx, NY	36
ClinPhone, Inc.	07/10/06	55	10	108	61	\$685,125	\$0	\$1,405,000	East Windsor, Mercer	Princeton	14
Coca-Cola Bottling Company of New York, Inc.	06/19/97	50	5	180	454	\$210,000	\$78,442	\$103,484,711	Parsippany-Troy Hills, Morris	NY	26

Business Employment Incentive Program (BEIP)

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Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
COIM USA Inc.	01/26/07	55	10	45	12	\$296,134	\$0	\$29,000,000	West Deptford, Gloucester	North Kingstown, RI	3
Colgate-Palmolive Company	03/31/00	60	10	126	129	\$1,471,176	\$860,564	\$44,221,000	Morristown, Morris	Morristown	25
Comag Marketing Group, LLC	10/28/05	60	10	90	59	\$1,796,580	\$53,159	\$524,000	Princeton Boro, Mercer	NY, GA, PA	15
Comcast of New Jersey II, LLC	07/25/01	65	10	250	358	\$511,875	\$387,788	\$6,600,000	Voorhees, Camden	Several NJ Locations	6
Comcast Telecommunications, Inc. et. al.	10/10/00	70	10	460	367	\$6,534,530	\$2,021,306	\$40,125,000	Moorestown / Mt. Laurel, Burlington	Philadelphia, PA	8
CommonHealth, LLC	03/08/06	75	10	71	15	\$1,302,495	\$0	\$21,800,000	Parsippany-Troy Hills, Morris	Parsippany / Wayne / Morristown	26
CommVault Systems, Inc.	06/07/07	70	10	180		\$3,755,745	\$0	\$4,000,000	Oceanport, Monmouth	Oceanport	11
Component Technology, Inc.	08/24/04	55	7	50	85	\$60,637	\$42,331	\$1,400,000	Millville, Cumberland	Millville	1
Comtecnet, Incorporated	01/12/07	55	10	76		\$940,842	\$0	\$1,000,000	Fairfield, Essex	Fairfield	26
Connecticut General Life Insurance/CIGNA Healthcare	05/28/99	70	10	225	220	\$2,676,704	\$4,092,202	\$13,177,000	Jersey City, Hudson	New York, NY	31-32-33
ConocoPhillips Company	10/29/98	60	10	75	77	\$417,600	\$138,217	\$250,000,000	Linden, Union	Linden	22
Conopco, Inc. and Unilever United States, Inc.	11/06/06	65	10	450		\$11,305,125	\$0	\$59,000,000	Englewood Cliffs, Bergen	Greenwich, CT	37
Continental Airlines Inc.	11/19/97	50	10	45	286	\$753,900	\$506,723	\$30,870,500	Newark, Essex	Newark	27-28-29
Continental Airlines, Inc.	05/26/00	60	10	45	37	\$1,339,190	\$120,719	\$825,000,000	Newark, Essex	Newark	27-28-29
Corporate Synergies Group, Inc.	12/29/04	80	10	256	125	\$3,984,640	\$70,566	\$3,500,929	Mount Laurel, Burlington	Mt. Laurel	8
Covance, Inc.	07/03/97	80	10	200	231	\$974,400	\$1,408,166	\$34,000,000	West Windsor, Mercer	West Windsor	14
Cuisine Innovations, LLC/Bon Appetizers, LLC	10/26/05	80	10	106	25	\$320,385	\$0	\$2,150,000	Lakewood, Ocean	IL	30
Daiichi Pharmaceutical Corporation	03/14/06	65	10	76		\$1,330,304	\$0	\$76,000,000	Madison, Morris	Madison	21
Daniel F. Young, Inc.	10/27/00	50	10	36	41	\$366,754	\$70,311	\$600,000	Jersey City, Hudson	NY	31-32-33
Datek Online Brokerage Services Corp.	08/25/97	60	10	275	223	\$1,328,250	\$159,986	\$2,200,000	Woodbridge, Middlesex	New York, NY	19
Dava Pharmaceuticals, Inc.	04/25/05	70	10	40	7	\$931,560	\$0	\$170,000	Fort Lee, Bergen	NY	38
DB Services New Jersey, Inc.	11/30/01	55	10	80	81	\$1,464,000	\$1,764,011	\$20,015,000	Summit, Union	Summit	21
Dendreon Corporation	08/18/06	60	10	150		\$579,990	\$0	\$22,000,000	Lyndhurst, Bergen	Washington	25
Dialogic Corporation	10/31/97	50	6	400	302	\$861,600	\$226,465	\$12,000,000	Parsippany-Troy Hills, Morris	Parsippany-Troy Hills	26
Dietz and Watson, Inc.	10/18/06	80	10	100		\$175,500	\$0	\$20,000,000	Various, Burlington	PA	
Dietz and Watson, Inc.	08/28/07	70	10	125		\$821,384	\$0	\$1	Delanco, Burlington	Philadelphia, PA	7
Direct Fulfillment, LP	01/27/00	40	10	120	140	\$675,680	\$287,887	\$5,500,000	Washington, Mercer	Upper Freehold	30

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Direct Group, LLC/MCR Direct Mail, LLC	04/01/05	75	10	630	371	\$1,904,175	\$109,235	\$3,125,000	Swedesboro, Gloucester	Logan	3
DOV Pharmaceutical, Inc.	05/05/06	70	10	105		\$2,906,085	\$0	\$20,000,000	Franklin, Somerset	Hackensack	16
Dow Jones & Company, Inc.	11/08/01	65	10	155	473	\$1,960,595	\$2,552,499	\$3,750,000	South Brunswick, Middlesex	NY	14
DPC Cirrus Inc.	06/25/99	50	10	118	212	\$362,260	\$382,490	\$10,195,000	Mount Olive, Morris	Mount Olive	24
DS Distribution Inc., and DS Pharmacy, Inc.	11/30/99	60	10	151	440	\$1,370,480	\$492,192	\$30,000,000	Logan, Gloucester	Logan	3
DuBell Lumber Company	07/18/06	80	10	80		\$504,320	\$0	\$4,415,800	Millville, Cumberland	Millville	1
Duro Bag Manufacturing Co., Inc.	03/27/02	75	7	180	242	\$355,446	\$457,523	\$3,000,000	Elizabeth, Union	Elizabeth	20
Echosphere LLC	06/07/02	75	10	525	621	\$1,319,060	\$82,748	\$4,868,093	Montville, Morris	Montville	26
EduNeering Holdings Inc.	04/06/06	50	7	11		\$171,089	\$0	\$425,000	Princeton Boro, Mercer	Princeton	15
Eisai, Inc./Eisai Corporation of North America	04/07/06	60	10	50		\$1,203,750	\$0	\$30,000,000	Woodcliff Lake, Bergen	Teaneck, NC	39
Emcore Corp.	06/30/97	80	10	200	80	\$1,041,600	\$5,731	\$22,599,000	Franklin, Somerset	Franklin	17
Enterprise Press, Inc.	04/05/06	65	10	44		\$389,053	\$0	\$4,150,000	Englewood, Bergen	New York, NY	37
EPAC Technologies, Inc.	02/02/07	55	10	25		\$163,793	\$0	\$7,850,000	Edison, Middlesex	Edison	18
Equity One, Inc./Popular Financial Mgmt.	06/07/05	80	10	120	9	\$470,400	\$0	\$12,457,768	Cherry Hill, Camden	Cherry Hill	6
Eurofins Product Safety Labs, Inc.	09/27/06	65	10	25		\$154,375	\$0	\$2,750,000	South Brunswick, Middlesex	South Brunswick	14
Euromarket Designs, Inc. d/b/a Crate & Barrel	04/16/03	60	10	127	138	\$307,292	\$59,190	\$8,400,000	Cranbury, Middlesex	IL	14
ExxonMobil Research and Engineering Co.	06/26/06	80	10	140		\$5,139,428	\$0	\$36,000,000	Clinton, Hunterdon	Baton Rouge, LA	23
Falcon International Distributors, LLC	06/04/07	80	10	60		\$456,000	\$0	\$2,000,000	Jersey City, Hudson	NY	31-32-33
Ferring Pharmaceuticals, Inc.	04/30/07	75	10	92		\$3,927,466	\$0	\$1,790,000	Parsippany-Troy Hills, Morris	NY	26
Financial Sciences Corporation	03/02/99	70	8	56	22	\$689,293	\$129,822	\$2,970,000	Jersey City, Hudson	NY	31-32-33
Firmenich Incorporated	07/26/01	50	10	90	146	\$353,025	\$339,808	\$65,000,000	Plainsboro, Middlesex	Plainsboro	14
First Brokers Holdings Inc.	08/28/02	70	10	80	95	\$5,300,120	\$7,831,062	\$2,500,000	Hoboken, Hudson	NY	31-32-33
Forest Laboratories Inc.	03/02/99	70	10	35	62	\$360,150	\$1,238,984	\$1,350,000	Jersey, Hudson	NY	31-32-33
Forest Laboratories Inc.	12/27/00	70	10	105	377	\$990,780	\$2,918,449	\$10,608,000	Jersey City, Hudson	NY	31-32-33
Fortis Bank SA/NV	08/12/04	80	10	60	99	\$1,311,360	\$629,852	\$19,100,000	Jersey City, Hudson	NY	31-32-33
Foxdale Properties LLC	07/24/01	75	10	291	430	\$537,070	\$193,007	\$11,600,000	Florence, Burlington	Florence	7
Franklin Credit Management Corporation	03/31/06	80	6	110	122	\$639,256	\$60,734	\$12,984,000	Jersey City, Hudson	New York, NY	31-32-33
Franklin Electric Company	05/15/07	50	10	49		\$424,508	\$0	\$1	Moorestown, Burlington	Philadelphia, PA	8
Freedom Healthcare, LLC	03/07/06	80	10	25	72	\$78,400	\$9,199	\$300,000	Union City, Hudson	Union City	33

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Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
Gain Capital Group, LLC	08/24/06	50	10	26		\$164,200	\$0	\$900,000	Bedminster, Somerset	NJ	16
Galaxy, Inc.	07/26/05	70	7	150		\$503,164	\$0	\$500,000	Hackensack, Bergen	Hackensack	37
Galileo International, Inc.	04/22/02	55	10	75	209	\$528,000	\$1,216,972	\$1,351,000	Parsippany-Troy Hills, Morris	IL	26
Garrison Printing Co. Inc.	10/07/97	60	10	28	34	\$26,598	\$196,472	\$1,518,000	Pennsauken, Camden	Philadelphia, PA	7
Genta Incorporated	01/23/02	70	10	87	71	\$1,317,176	\$0	\$1,800,000	Berkeley Heights, Union	Berkeley Heights	21
Gestalt, LLC	03/23/06	80	10	60		\$1,477,920	\$0	\$400,000	Camden, Camden	Camden City	5
Global Document Solutions Corporation	05/29/07	65	10	184		\$1,010,261	\$0	\$750,000	Carlstadt, Bergen	New York, NY	36
Goldman Sachs Execution & Clearing LP	08/22/97	80	10	95	110	\$917,320	\$17,534,270	\$13,100,000	Jersey City, Hudson	New York, NY	31-32-33
Goldman Sachs Group, Inc.	06/14/02	80	10	300		\$2,271,450	\$0	\$306,000,000	Jersey City, Hudson	Jersey City	31-32-33
Goldman Sachs Group, Inc.	06/14/02	80	10	2000	2041	\$164,336,000	\$2,135,683	\$595,000,000	Jersey City, Hudson	NY	31-32-33
Goldman Sachs Group, Inc.	06/14/02	65	10	75	1	\$1,621,913	\$0	\$2,000,000	Jersey City, Hudson	Jersey City	31-32-33
Government Employees Insurance Co.	05/25/05	50	3	150	129	\$706,050	\$28,456	\$1,500,000	Evesham, Burlington	NY	8
Great Atlantic & Pacific Tea Co. Inc.	06/27/97	60	10	72	90	\$128,736	\$74,047	\$5,137,894	Paterson, Passaic	MA, NY, NJ	35
Gussco Manufacturing Inc.	02/02/07	50	10	125		\$243,311	\$0	\$13,500,000	Cedar Grove, Essex	Brooklyn, NY	21
Hanjin Shipping Company, Ltd.	11/05/98	50	5	175	176	\$225,000	\$239,394	\$29,998,500	Paramus, Bergen	NY; Los Angeles, CA	38
Hapag-Lloyd (America) Inc.	01/30/07	70	10	145		\$758,713	\$0	\$577,730	Piscataway, Middlesex	Florida	22
Harte-Hanks Teleservices	09/23/05	75	10	75	149	\$164,531	\$3,155	\$1,050,000	Pennsauken, Camden	Vineland	7
High Point Safety & Insurance Mgmt. Corp.	07/27/07	50	10	74		\$215,199	\$0	\$2,250,780	Red Bank, Monmouth	Red Bank	12
Hoffmann-La Roche Inc./Roche Laboratories, Inc.	05/23/07	55	10	160		\$3,939,500	\$0	\$1	Nutley, Essex	Nutley	36
Home Decor Products, Inc.	05/27/05	40	10	48		\$150,624	\$11,197	\$1,600,000	Sparta, Sussex	Edison	24
Homeland Vinyl Products, Inc.	03/05/07	80	10	125		\$326,250	\$0	\$11,787,500	Millville, Cumberland	Millville	
Howmedica Osteonics Corp.	01/25/06	70	10	260	200	\$3,540,810	\$130,398	\$39,913,000	Mahwah, Bergen	Mahwah	40
iBiquity Digital Corporation	07/31/06	55	10	22		\$360,649	\$0	\$350,000	Bernards, Somerset	Bernards	16
ICAP North American Inc.	04/02/02	80	10	250	833	\$8,300,000	\$40,115,124	\$69,700,000	Jersey City, Hudson	New York, NY	31-32-33
IDT Corporation	02/29/00	80	10	150	934	\$483,600	\$5,821,105	\$116,360,000	Newark, Essex	Newark	27-28-29
i-Flex Solutions Inc.	11/06/06	75	10	275		\$3,284,531	\$0	\$480,000	Edison, Middlesex	NY	18
ImClone Systems Inc.	10/29/01	80	10	300	193	\$2,755,200	\$0	\$226,805,648	Somerville, Somerset	Somerville	16
ImClone Systems Incorporated	06/25/99	80	10	102	187	\$625,260	\$1,215,182	\$40,700,000	Somerville, Somerset	Somerville	16
Imperial Bag & Paper Company, Inc.	03/26/99	60	10	76	90	\$750,000	\$984,504	\$4,900,000	Bayonne, Hudson	Bronx, NY	31
Impliant, Inc.	05/14/07	60	10	11		\$139,334	\$0	\$286,000	Princeton Boro, Mercer	Milford, CT	15
Independence Press Inc.	05/25/06	45	10	53	46	\$263,319	\$2,173	\$2,080,000	West Deptford, Gloucester	PA	3

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Infocrossing, Inc.	08/22/97	40	10	101	152	\$425,250	\$670,711	\$14,600,000	Leonia, Bergen	New York, NY	37
Infosys Technologies Limited	07/11/06	75	10	135		\$1,612,406	\$0	\$820,000	Bridgewater, Somerset	Berkeley Heights	16
Infragistics, Inc.	07/25/05	50	10	12	20	\$69,150	\$4,503	\$609,456	East Windsor, Mercer	East Windsor	12
Instinet Group Inc./Instinet Group LLC	12/28/01	80	10	300	233	\$3,712,800	\$542,856	\$14,000,000	Jersey City, Hudson	New York, NY	31-32-33
Insurance Services Offices, Inc.	07/29/99	80	10	1060	1063	\$11,768,730	\$19,169,033	\$30,600,000	Jersey City, Hudson	NY	31-32-33
Isaac Hazan & Co., Inc.	03/02/99	60	10	160	64	\$436,800	\$102,018	\$885,000	Secaucus, Hudson	NY	32
ITT Industries	05/23/01	65	10	130	232	\$1,475,792	\$1,235,446	\$8,484,500	Clifton, Passaic	Clifton	34
IXIS North America	07/19/06	80	10	150		\$2,868,600	\$0	\$15,350,000	Jersey City, Hudson	NY	31-32-33
Jackson Hewitt Tax Service, Inc	09/30/99	50	10	75	127	\$294,960	\$1,068,134	\$1,303,875	Parsippany-Troy Hills, Morris	VA	26
Jersey Precast Corp	02/05/07	70	10	50		\$157,375	\$0	\$9,750,000	Hamilton, Mercer	New Brunswick	14
John Turano & Sons, Inc.	12/28/01	50	10	83	75	\$261,300	\$69,187	\$10,400,000	Edison, Middlesex	Brooklyn, NY	18
John Wiley & Sons, Inc.	04/28/00	80	10	800	1060	\$7,347,200	\$8,308,121	\$46,017,000	Hoboken, Hudson	NY	33
Journal of Commerce	04/28/00	60	10	83	63	\$389,590	\$5,869	\$2,030,000	Newark, Essex	NY; Phillipsburg	27-28-29
JPMorgan Chase Bank	01/31/02	60	10	433	273	\$2,209,865	\$1,255,043	\$71,850,000	Carlstadt, Bergen	NY	36
JPMorgan Chase Bank	06/28/00	80	10	1000	1741	\$20,958,000	\$16,453,646	\$561,000,000	Jersey City, Hudson	New York, NY	31-32-33
Juvent, Inc.	11/16/05	45	7	20	5	\$108,290	\$0	\$350,000	Franklin, Somerset	Franklin	17
King Pharmaceuticals, Inc.	05/25/06	75	10	91		\$8,253,750	\$0	\$5,900,000	Bridgewater, Somerset	Bridgewater	16
Kirusa Inc.	05/22/06	75	10	41		\$475,395	\$0	\$30,000	New Providence, Union	New Providence	22
Knight Equity Markets, L.P.	03/24/99	60	10	31	31	\$2,165,000	\$4,338,301	\$21,000,000	Jersey City, Hudson	Jersey City	31-32-33
Knight Equity Markets, L.P.	06/30/00	65	10	56	56	\$5,323,200	\$8,085,315	\$100,000,000	Jersey City, Hudson	Jersey City	31-32-33
KPMG LLP	10/26/06	65	10	200		\$3,747,250	\$0	\$46,200,000	Montvale, Bergen	Montvale	39
KPMG LLP	12/23/97	80	10	275	436	\$2,684,000	\$7,594,736	\$7,400,000	Woodcliff Lake, Bergen	NY, TX, IL, GA	39
L.I. 2000, Inc.	03/04/98	40	10	416	649	\$350,000	\$604,774	\$3,550,000	Secaucus, Hudson	NY	32
L-3 Communications, Communications Systems-East	02/19/04	75	10	50	302	\$654,750	\$740,448	\$1,319,000	Camden, Camden	MD	5
Lakewood Pathology Associates, Inc.	07/28/06	65	7	25		\$82,377	\$0	\$3,000,000	Lakewood, Ocean	Lakewood	30
Last Mile Connections, Inc.	03/07/06	80	7	60	24	\$645,568	\$0	\$70,000	Jersey City, Hudson	New York, NY	31-32-33
Lazard Freres & Co., LLC	10/21/04	80	6	25	23	\$672,000	\$89,692	\$750,000	Jersey City, Hudson	NY	31-32-33
Leapstone Systems, Inc	05/01/02	65	10	230	48	\$4,973,860	\$0	\$76,250,000	Franklin, Somerset	Florham Park	17
Lehman Brothers, Inc.	07/21/05	60	10	50		\$665,550	\$0	\$52,925,000	Cranford, Union	Cranford	21
Lehman Brothers, Inc.	11/12/02	80	10	700	453	\$11,540,900	\$1,591,943	\$60,000,000	Jersey City, Hudson	New York, NY	31-32-33
LifeCell Corporation	03/26/99	55	10	146	252	\$1,058,400	\$1,365,982	\$18,600,000	Branchburg, Somerset	TX	16
Linguagen Corp	02/08/06	60	10	36	6	\$441,018	\$0	\$4,251,000	Ewing, Mercer	Cranbury	15

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Exhibit B

Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
Little Pie Company, Ltd.	06/15/07	40	10	35		\$56,000	\$0	\$688,000	Carlstadt, Bergen	New York, NY	36
LiveProcess Corporation	05/23/06	70	10	25	15	\$177,844	\$0	\$561,000	Verona, Essex	Verona	21
LNT Services, Inc.	04/30/98	80	10	200	523	\$869,120	\$3,339,673	\$15,100,000	Logan, Gloucester	Logan	3
Lord Abbett & Co.	09/03/98	80	10	250	670	\$15,500,000	\$32,342,393	\$87,663,000	Jersey City, Hudson	New York, NY	31-32-33
Louis Berger Group, Inc.	07/25/07	30	10	33		\$114,098	\$0	\$1,500,000	Morristown, Morris	Morristown	25
M. Fortunoff of Westbury LLC	07/20/06	80	10	75		\$264,375	\$0	\$100,000	Jersey City, Hudson	Westbury, NY	31-32-33
Magnolia Broadband, Inc.	03/28/06	45	10	24	7	\$218,124	\$0	\$730,000	Bedminster, Somerset	Clifton, NJ	16
Marketing Technology Solutions, Inc.	09/18/06	80	10	36		\$1,113,120	\$0	\$75,000	Jersey City, Hudson	Edison; New York, NY	31-32-33
marketRX, Inc.	08/13/04	70	10	40	23	\$183,792	\$62,169	\$573,840	Bridgewater, Somerset	Bridgewater	16
Marsh & McLennan Companies, Inc.	03/01/02	80	10	800	977	\$12,451,200	\$7,695,742	\$159,000,000	Hoboken City, Hudson	New York, NY	33
Mastertaste, Inc.	05/27/99	80	10	85	105	\$441,360	\$584,546	\$5,200,000	Carteret, Middlesex	Long Island, NY	22
Matthew Bender & Co./Reed Elsevier Inc.	12/05/00	80	10	205	211	\$1,987,124	\$1,677,691	\$35,200,000	Newark City, Essex	New York, NY	27-28-29
McKinsey & Company, Inc. United States	04/28/98	80	10	75	275	\$987,000	\$3,834,331	\$13,760,000	Florham Park, Morris	Bedminster, NJ	26
McLane New Jersey, Inc./McLane Co., Inc.	09/14/04	60	10	320	335	\$704,640	\$235,166	\$29,500,000	Upper Penns Neck, Salem	TX	3
McLean Packaging Corp./MJF Realty Group	02/01/07	50	10	70		\$689,830	\$0	\$13,300,000	Moorestown, Burlington	Philadelphia, PA	8
MCR Direct Mail, LLC	01/25/01	50	10	115	267	\$136,850	\$203,070	\$2,230,000	Woolwich, Gloucester	Woolwich	3
MD-X Solutions, Inc.	11/14/06	60	10	150		\$567,000	\$0	\$2,250,000	Mahwah, Bergen	Mahwah	40
Mechoshade Systems, Inc.	04/28/04	60	10	104	107	\$268,223	\$48,792	\$1,030,000	Edison, Middlesex	NY	18
Medco Health Solutions of Willingboro, LLC	08/26/99	70	10	815	1155	\$2,975,312	\$3,176,983	\$85,000,000	Willingboro, Burlington	Willingboro	7
Medco Health Solutions, Inc.	11/07/97	80	10	317	1107	\$2,556,288	\$17,069,214	\$77,600,000	Franklin Lakes, Bergen	Woodcliff Lake / Montvale	40
Medical Diagnostics Laboratories, LLC	12/27/04	55	10	75	139	\$201,702	\$27,921	\$9,200,000	Hamilton, Mercer	Mount Laurel	14
Medico Graphic Services, Inc.	08/22/05	70	10	34	31	\$75,361	\$7,258	\$100,000	Jersey City, Hudson	NY	31-32-33
Medidata Solutions, Inc.	12/27/04	55	10	60	52	\$642,010	\$88,745	\$1,150,000	Edison, Middlesex	Manhattan, NY	18
Medlink Imaging, LLC.	10/26/06	60	10	27		\$160,848	\$0	\$200,000	Teterboro, Bergen	Elmsford, NY	38
Mercedes-Benz USA, LLC	04/19/02	55	10	150	104	\$505,725	\$74,056	\$77,400,000	Montvale, Bergen	Hanover, MD	30
Meritex LLC	03/23/98	50	10	150	171	\$218,250	\$159,659	\$8,200,000	Piscataway, Middlesex	NY	
Merlin Industries, Inc.	03/11/05	45	10	76	54	\$58,500	\$10,447	\$3,500,000	Hamilton, Mercer	Trenton	14
Merrill Lynch & Co., Inc.	03/06/00	80	10	900	406	\$31,096,800	\$4,053,245	\$45,000,000	Jersey City, Hudson	NY	31-32-33
Merrill Lynch, Pierce, Fenner & Smith Inc.	10/22/02	80	10	1100	280	\$6,400,000	\$0	\$367,400,000	Hopewell Boro, Mercer; Plainsboro, Middlesex	PA; NJ	

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Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
MetLife Group Inc. and MetLife Bank, NA	11/08/06	65	10	400	299	\$4,270,365	\$0	\$36,000,000	Bridgewater / Franklin, Somerset; Jersey City, Hudson	Franklin	16
Metrologic Instruments, Inc.	09/12/05	45	10	42	74	\$75,600	\$2,744	\$62,500	Gloucester, Camden	Gloucester	4
Mizuho Corporate Bank, Limited	03/27/02	80	10	236	325	\$1,745,820	\$1,425,988	\$21,000,000	Jersey City, Hudson	Jersey City	31-32-33
Mizuho Securities USA Inc	01/31/02	70	10	84	33	\$1,350,000	\$3,429,558	\$8,750,000	Hoboken, Hudson	New York, NY	33
Model Electronics Inc.	03/01/06	70	10	85	98	\$467,859	\$34,491	\$5,400,000	Upper Saddle River, Bergen	Nanuet, NY	39
Morgan Stanley D.W. a/k/a Dean Witter	12/28/01	65	10	99	232	\$1,553,331	\$552,381	\$1,945,000	Jersey City, Hudson	New York, NY	31-32-33
Morgan Stanley Dean Witter Trust FSB	01/27/00	70	10	288	1080	\$2,314,360	\$634,711	\$5,878,737	Jersey City, Hudson	NY	31-32-33
Morgan Stanley Dean Witter Trust FSB	10/02/00	45	10	75	61	\$7,984,800	\$280,356	\$2,000,000	Morris, Morris	NY	25
Morgan Stanley Dean Witter Trust FSB	10/27/00	45	7	78	157	\$886,140	\$478,380	\$950,000	Princeton Boro, Mercer	NY; Geneva	15
MRS Associates, Inc.	05/26/05	55	10	200	109	\$443,300	\$19,724	\$400,000	Cherry Hill, Camden	Cherry Hill	6
MSNBC Cable L.L.C.	06/19/97	80	10	440	459	\$2,920,000	\$7,779,087	\$1,090,000,000	Secaucus, Hudson	Secaucus	32
Multilink Technology Corporation	07/29/99	40	9	75	80	\$292,269	\$294,088	\$825,000	Franklin, Somerset	Santa Monica, CA	17
Multiplex, Inc.	01/29/01	65	10	430	107	\$2,285,773	\$62,160	\$66,000,000	South Plainfield, Middlesex	South Plainfield	18
National Discount Brokers	04/29/99	80	10	350	568	\$2,009,000	\$731,658	\$3,500,000	Jersey City, Hudson	NY	31-32-33
National Financial Services, LLC	05/23/01	60	10	110	283	\$1,606,770	\$3,413,428	\$3,734,500	Jersey City, Hudson	Jersey City	31-32-33
NBC, Inc.; CNBC, Inc.; CNBC.com, LLC	09/30/99	80	10	160	257	\$4,611,840	\$0	\$80,500,000	Fort Lee / Englewood Cliffs, Bergen	Englewood Cliffs	37
NCG Energy Solutions, Inc.	11/06/06	70	10	85		\$444,763	\$0	\$2,020,000	Perth Amboy, Middlesex	Woodbridge	19
Nebraska Meat Corp.	06/24/97	50	5	100	159	\$36,000	\$68,076	\$1,350,000	Newark, Essex	NY	27-28-29
New Century Transportation, Inc.	03/28/01	60	10	75	313	\$606,600	\$634,513	\$20,650,000	Westampton, Burlington	Glassboro	7
New Jersey Headwear Corp.	03/31/06	80	10	25		\$48,000	\$0	\$250,000	Newark, Essex	Newark	27-28-29
New York Produce, Inc.	01/19/07	75	10	55		\$656,906	\$0	\$800,000	Secaucus, Hudson	New York, NY	32
Noark Associates, LLC	07/01/97	80	10	170	175	\$178,160	\$28,224	\$1,290,000	Trenton, Mercer	Philadelphia, PA	15
Northern Trust Company	05/26/06	80	10	90		\$1,003,275	\$0	\$3,500,000	Jersey City, Hudson	NY	31-32-33
NovaDel Pharma Inc.	02/26/07	40	10	15		\$212,250	\$0	\$2,500,000	Raritan, Hunterdon	Raritan	23
Novartis Pharmaceuticals Corporation	05/09/06	70	10	250		\$5,822,250	\$273,836	\$60,000,000	East Hanover / Florham Park, Morris	East Hanover	26
Novo Nordisk, Inc.	06/23/06	80	10	170	24	\$3,311,000	\$0	\$8,700,000	North Brunswick, Middlesex	North Brunswick	17
NPS Pharmaceuticals, Inc.	06/23/05	55	10	100	16	\$4,371,200	\$0	\$2,000,000	Parsippany-Troy Hills, Morris	Parsippany-Troy Hills	26
NRG, Energy, Inc.	06/08/04	80	10	150	236	\$7,560,600	\$12,236	\$37,200,000	West Windsor, Mercer	Minnesota	

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NRT, Inc.	05/30/02	50	10	155	177	\$720,075	\$769,588	\$2,900,000	Parsippany-Troy Hills, Morris	Viejo, CA	26
NVR Building Products Company	06/17/02	50	10	110	93	\$288,145	\$42,212	\$2,000,000	Delanco, Burlington	Delanco	7
Omni Baking Company	12/27/00	55	10	44	224	\$40,656	\$124,558	\$8,157,200	Vineland, Cumberland	Pennsauken	1
Omnipoint Communications Services, Inc.	06/30/97	80	5	133		\$389,424	\$231,828	\$345,000	Hanover, Morris; Mahwah, Bergen; Wayne, Passaic	Cedar Knolls	
Opera Solutions, LLC.	05/31/07	80	10	235		\$11,750,000	\$0	\$2,800,000	Jersey City, Hudson	NY	31-32-33
Organon USA, Inc.	01/29/99	80	10	89	626	\$874,000	\$2,364,700	\$67,000,000	West Orange / Roseland, Essex	Roseland	21
Oticon Inc.	11/20/03	55	10	80	144	\$269,720	\$45,788	\$6,950,000	Franklin, Somerset	Franklin	17
PAETEC Communications, Inc.	01/04/07	60	10	100		\$474,200	\$0	\$12,000,000	TBD	Voorhees	8
Paribas North America, Inc./BNP Paribas	02/21/07	80	10	600		\$22,704,910	\$0	\$22,000,000	Jersey City, Hudson	New York, NY	31-32-33
Party City Corporation	09/30/04	70	10	66		\$872,260	\$0	\$9,431,950	Rockaway, Morris	Rockaway	25
Patriot Manufacturing, Inc.	01/03/00	50	10	159	207	\$201,600	\$111,705	\$7,122,000	Hammonton, Atlantic	Hammonton	9
Pearson Education, Inc. and Affiliates	05/22/02	55	10	197	395	\$580,230	\$709,304	\$8,366,666	Cranbury, Middlesex; Parsippany-Troy Hills, Morris; Upper Saddle River, Bergen	Orangeburg, NY	14
Pharmacia & Upjohn Company	02/02/98	70	10	460	349	\$12,500,000	\$32,804,187	\$9,100,000	Bridgewater, Somerset	Kalamazoo, MI; Windsor, Uni	16
Pharmacia Corporation, Affiliates and Subsidiaries	03/28/01	80	10	500	935	\$8,752,000	\$850,761	\$30,000,000	Bedminster, Somerset	Michigan, Illinois, Missouri	16
Pharmasset, Inc.	03/31/06	80	10	65	34	\$1,736,864	\$97,171	\$11,005,000	Plainsboro, Middlesex	GA	14
PHH Mortgage Corp.	12/09/97	80	10	1000	2597	\$2,840,000	\$1,193,863	\$48,200,000	Mount Laurel, Burlington	Mt. Laurel	8
Phillips Van Heusen Corporation	12/28/04	55	10	27	41	\$263,000	\$44,954	\$3,000,000	Bridgewater, Somerset	ME	16
Phyton Biotech, Inc	11/09/05	55	10	118	43	\$1,204,868	\$10,670	\$2,730,170	East Windsor, Mercer	NY	12
Picasso Lighting Inc. d/b/a Bernard Pecas	07/14/04	55	10	50	62	\$45,738	\$33,327	\$3,690,000	Hillside, Union	NY	29
Polymer Molded Products, LLC	03/14/06	60	8	37		\$81,580	\$0	\$500,000	Piscataway, Middlesex	Bridgewater	16
Pricewaterhouse Coopers	06/24/97	60	10	80	842	\$5,293,600	\$4,114,944	\$20,600,000	Jersey City, Hudson; Little Falls, Passaic; Florham Park, Morris	NY	31-32-33
Princeton Laundry, Inc.	02/27/07	80	10	75		\$111,041	\$0	\$8,000,000	TBD	Paterson	35
Production Services, L.L.C.	03/04/98	60	5	358	287	\$63,000	\$202,398	\$3,000,000	Hillside, Union	Hillside	29
Public Health Reasearch Institute	12/18/98	70	10	120	101	\$861,600	\$519,034	\$68,000,000	Newark City, Essex	NY	27-28-29
Quaker Photo Service Co, Inc.	04/18/06	45	10	38		\$122,641	\$0	\$750,000	Moorestown, Burlington	PA	8

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Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
Quest Diagnostics Incorporated	10/18/06	55	10	108		\$636,471	\$0	\$16,500,000	Madison, Morris	Collegeville, PA	26
Radianz Americas, Inc.	10/27/00	60	10	133	142	\$2,285,150	\$1,226,373	\$100,000,000	Nutley, Essex	Nutley	36
RadPharm, Inc.	09/29/06	60	10	62		\$566,060	\$0	\$500,000	West Windsor, Mercer	West Windsor	15
Rajbhog Foods, Inc.	05/22/06	75	10	35		\$84,000	\$0	\$3,700,000	Jersey City, Hudson	Jersey City	31-32-33
Refcon, LLC	05/19/04	40	10	70	37	\$439,320	\$20,243	\$380,000	Norwood, Bergen	NY	39
Reliance Medical Group, LLC	03/01/01	60	10	75	133	\$789,440	\$909,888	\$789,440	Bernards, Somerset	Bridgewater	16
Revolution Health LLC	08/16/06	80	10	40		\$935,981	\$0	\$40,000	Morristown, Morris	Morristown	25
Roosevelt Paper Company	06/27/97	70	10	197	158	\$67,914	\$556,980	\$15,000,000	Mount Laurel, Burlington	Philadelphia, PA	8
Rose Art Industries, Inc.	09/25/97	80	6	460	159	\$286,176	\$7,692	\$2,200,000	Wood-Ridge, Bergen	Brooklyn, NY	36
Rose Brand Wipers, Inc.	09/13/06	80	10	139		\$900,589	\$0	\$1,025,000	Secaucus, Hudson	New York, NY	32
Royal Wine Corporation	01/03/00	50	10	78	119	\$411,600	\$245,202	\$13,350,000	Bayonne, Hudson	Brooklyn, NY	31
RPS, Inc.	08/22/97	80	10	71	243	\$151,088	\$384,659	\$64,000,000	Woodbridge, Middlesex	Woodbridge	19
Sandoz Inc.	11/12/02	70	10	153	87	\$1,866,487	\$4,270	\$20,500,000	South Brunswick, Middlesex	South Brunswick	14
Sanofi-Aventis U.S. LLC/Sanofi-Aventis U.S.	07/21/06	80	10	850	275	\$8,369,000	\$0	\$201,000,000	Bridgewater, Somerset	NY	
SBD Net Products, Inc.	03/22/07	75	10	70		\$888,125	\$0	\$115,000	East Brunswick, Middlesex	East Brunswick	18
Schering-Plough Research Institute	02/28/00	70	10	323	772	\$3,948,650	\$646,728	\$205,000,000	Kenilworth, Union	Kenilworth	20
Scivantage, Inc.	01/26/07	80	7	120		\$1,879,819	\$0	\$50,000	Jersey City, Hudson	New York, NY	31-32-33
SG Americas Operational Services Inc./SG America	04/22/05	80	10	350	283	\$10,088,400	\$86,065	\$14,101,200	Jersey City, Hudson	NY	31-32-33
Silver Line Building Products Corp.	08/27/98	40	10	150	410	\$84,000	\$396,666	\$1,400,000	Middlesex Boro, Middlesex	Middlesex Boro	22
SmartShipper.com, Inc.	05/03/06	55	10	200	15	\$683,427	\$0	\$1,200,000	Piscataway, Middlesex	Piscataway	17
Snowbird Corporation	03/23/98	70	10	104	105	\$586,440	\$505,385	\$4,580,000	Jersey City, Hudson	New York, NY	31-32-33
Solix, Inc.	02/10/04	65	7	105	148	\$482,160	\$103,004	\$6,400,000	Hanover, Morris	Hanover	26
Sony BMG Music Entertainment	06/20/05	70	10	304	194	\$2,867,480	\$108,066	\$5,000,000	Lyndhurst, Bergen	NY	36
Sprint Spectrum L.P.	10/01/97	50	10	95	542	\$329,650	\$2,146,172	\$27,448,439	Bedminster, Somerset; Teterboro / Mahwah, Bergen	NJ	
Standard Data Corp. d/b/a SDC Data, Inc.	09/15/00	65	10	26	25	\$505,830	\$161,639	\$185,000	Jersey City, Hudson	NY	31-32-33
Star Soap/ Star Candle/ Prayer Candle Co., LLC	09/20/06	70	10	225		\$499,500	\$0	\$499,500	Ridgefield Park, Bergen	Brooklyn, NY	37
Starborn Industries, Inc.	06/25/97	50	8	25	44	\$33,330	\$102,594	\$1,025,000	Woodbridge, Middlesex	Brooklyn, NY	19
Steel Fab Realty, LLC.	02/21/07	55	10	193		\$1,039,421	\$0	\$20,170,000	Edison, Middlesex	NY	18

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Sumitomo Trust & Banking Co.	08/23/00	65	10	150	154	\$1,702,840	\$1,133,656	\$5,000,000	Jersey City, Hudson	NY	31-32-33
Summit Import Corp.	12/01/98	60	10	66	73	\$168,000	\$102,582	\$9,999,261	Jersey City, Hudson	New York, NY	31-32-33
Sun Chemical Corporation	02/01/05	55	10	30		\$286,860	\$0	\$8,797,470	Parsippany-Troy Hills, Morris	Parsippany-Troy Hills	26
Susquehanna Patriot Bank	09/28/06	80	10	43		\$260,456	\$0	\$1,300,000	Camden, Camden	Pottstown / Bryn Mawr, Pa; Marlton	5
Sweet Lips Brownie Company, Inc.	05/16/06	75	10	30		\$42,620	\$0	\$2,500,000	Hackensack, Bergen	Clinton	37
Taro Pharmaceuticals U.S.A., Inc.	02/06/04	65	10	205	28	\$1,287,195	\$19,944	\$38,200,000	South Brunswick, Middlesex	NY	14
TD Waterhouse Securities, Inc.	04/29/99	80	10	300	664	\$1,092,000	\$3,940,045	\$73,450,000	Jersey City, Hudson	Jersey City	31-32-33
Tech Data Corporation	07/03/97	50	10	126	216	\$721,920	\$323,138	\$15,800,000	Logan, Gloucester	Paulsboro	3
Telargo Inc.	04/11/06	80	10	37		\$335,146	\$0	\$10,000,000	Jersey City, Hudson	California	31-32-33
Telcordia Technologies, Inc.	06/25/99	70	10	250	276	\$14,004,000	\$1,474,288	\$45,000,000	Piscataway, Middlesex	Piscataway	17
The Wall Street Investment Group, LTD	11/30/01	65	10	105		\$535,425	\$0	\$5,500,000	Trenton, Mercer	NY	15
Thomas Colace Company, LLC	04/12/06	50	10	200		\$1,285,200	\$0	\$1,100,000	West Deptford, Gloucester	Pennsylvania	3
TI Parsippany Inc./TI Shared Services Inc.	04/04/06	60	10	178		\$3,288,372	\$0	\$39,500,000	Parsippany-Troy Hills, Morris	New York, NY	26
Toys "R" Us, Inc. & Toys "R" Us-Delaware, Inc.	03/23/98	75	10	200	259	\$814,500	\$1,569,492	\$76,500,000	Montvale, Bergen; Wayne, Passaic	Rochelle Park / Paramus / Parsippany-Troy Hills	34
Tracy Evans, Ltd.	04/13/06	75	10	63		\$308,436	\$0	\$250,000	Bayonne City, Hudson	NY	31
TradeWeb Group LLC	11/30/01	70	10	80	178	\$1,863,120	\$4,284,257	\$8,300,000	Jersey City, Hudson	New York, NY	31-32-33
Tribeca Oven Inc.	02/04/05	45	10	100	157	\$122,500	\$54,295	\$800,000	Carlstadt, Bergen	Brooklyn, NY	36
Trimline Medical Products Corporation	05/06/04	40	10	30	78	\$37,800	\$10,329	\$555,000	Branchburg, Somerset	Branchburg	16
True Partners Consulting, LLC	05/05/06	55	10	30		\$637,725	\$0	\$1,375,000	Roseland, Essex	Roseland	21
TSA Stores, Inc.	08/28/02	60	10	200	179	\$531,960	\$116,701	\$11,000,000	Burlington City, Burlington	GA, CA	7
Tullett Prebon Holdings Corp.	07/07/05	80	10	105	173	\$7,958,864	\$878,801	\$25,908,450	Jersey City, Hudson	NY	31-32-33
Tyco International, Inc.	06/12/03	70	10	300	453	\$13,230,000	\$0	\$14,500,000	West Windsor, Mercer	NY	14
U.S. FoodService, Inc./Alliant Foodservice, Inc.	04/03/00	80	10	80	232	\$193,200	\$988,288	\$15,281,000	Woolwich, Gloucester	Philadelphia, PA	3
UBS Financial Services Inc., UBS Services USA LLC	01/31/02	80	10	1450	1641	\$28,238,750	\$4,843,192	\$167,845,417	Jersey City/ Weehawken/Secaucus, Hudson	NY	
United Canvas & Sling, Inc.	01/28/99	50	10	50	50	\$157,760	\$47,368	\$400,000	Kearny, Hudson	Orangeburg, NY	32

Business Employment Incentive Program (BEIP)

Exhibit B

Executed BEIP Grants 1996-2007

Company Name	Exec. Date	Pct.	Grant Term	Est. New Jobs	Jobs To Date	EDA BEIP Grant Amt.	Amt. Disbursed To Date	Total Project Investment	Location	Originating City/State	Leg. Dist.
United HealthCare Services, Inc.	01/10/01	80	10	229	236	\$2,094,180	\$1,962,258	\$8,880,780	Bernards, Somerset	Bernards	16
United States Trust Company of New York	12/18/98	80	10	300	309	\$3,948,000	\$6,029,910	\$14,329,000	Jersey City, Hudson	NY	31-32-33
V & S Amboy Galvanizing, LLC	08/27/98	50	10	32	37	\$71,400	\$45,858	\$4,050,000	Perth Amboy, Middlesex	Perth Amboy	19
Valera Pharmaceuticals, Inc.	03/28/06	60	10	20	22	\$86,295	\$15,037	\$3,000,000	Cranbury, Middlesex	Cranbury	14
Vantage Custom Classics, Inc	10/23/97	50	10	50	46	\$462,672	\$208,514	\$10,400,000	Woodbridge, Middlesex	Woodbridge	19
VaxInnate Corporation	09/23/04	55	7	30	14	\$384,265	\$0	\$2,000,000	Cranbury, Middlesex	CT	14
VectorMAX Corporation	05/24/07	80	10	240		\$2,212,800	\$0	\$550,000	Jersey City, Hudson	Farmingdale, NY	31-32-33
Verizon Communications Inc., et al	10/03/05	80	10	1755		\$87,750,000	\$0	\$180,000,000	Bernards, Somerset	PA, NY, CT	16
Verizon Connected Solutions, Inc.	08/13/98	50	10	571	647	\$799,400	\$367,107	\$8,210,576	Union, Union	Union	20
Verizon NJ Inc./Verizon Services Corp.	04/19/02	65	10	110	140	\$1,687,500	\$180,115	\$67,500,000	Hamilton, Mercer	Several NJ Locations	14
Verizon NJ Inc./Verizon Services Corp.	06/03/03	65	10	160	93	\$556,010	\$114,499	\$18,900,000	Ewing, Mercer	Ewing	15
Victory Worldwide Transportation, Inc.	09/15/05	50	10	43	25	\$257,140	\$0	\$2,673,800	South Brunswick, Middlesex	NY	14
Viewpointe Archive Services, LLC	03/01/07	70	10	27		\$1,349,460	\$0	\$725,000	Parsippany-Troy Hills, Morris	Houston, TX	26
Vitamin Shoppe Industries, Inc.	04/24/02	65	10	100	396	\$398,445	\$231,151	\$13,200,000	North Bergen, Hudson	North Bergen	32
Volkswagen of America, Inc.	05/23/01	55	10	89	100	\$489,060	\$203,028	\$8,000,000	Cranbury, Middlesex	Cranbury	14
Vonage Holdings Corporation	06/20/06	55	10	1657	46	\$9,864,033	\$656	\$8,700,000	Holmdel, Monmouth	Holmdel	12
Walden Lang Inc.	07/29/99	50	6	55	42	\$27,804	\$17,272	\$200,000	Jersey City, Hudson	NY	31-32-33
Washington Group International Power	08/22/97	50	10	400	503	\$7,424,000	\$4,291,730	\$35,800,000	West Windsor, Mercer	Phila., PA; NY, NY; Lyndhurst	14
WebMD Corporation	05/23/01	60	10	100	118	\$2,974,277	\$483,204	\$1,000,000	Elmwood Park, Bergen	Elmwood Park	38
Wicked Fashions, Inc.	04/18/06	65	10	50		\$474,662	\$0	\$15,500,000	Fort Lee, Bergen	Carlstadt	38
Woolco Foods, Inc.	06/21/04	75	10	35	57	\$143,325	\$131,043	\$825,000	Jersey City, Hudson	NY	31-32-33
XO Communications Services, Inc./XO Services, Inc.	06/23/98	50	10	110	251	\$645,700	\$2,011,893	\$6,000,000	Paramus, Bergen	Paramus	38
Zen & Art of Client Server Computing, Inc.	03/23/98	70	10	155	111	\$1,507,800	\$117,520	\$500,000	Woodbridge, Middlesex	New York, NY	19
Zimmer Trabecular Metal Technology, Inc.	12/28/04	55	10	65	31	\$283,437	\$11,808	\$2,680,000	Hanover, Morris	Hanover	26
Zimmer Trabecular Metal Technology, Inc.	07/21/05	60	10	100	19	\$408,675	\$0	\$17,787,000	Parsippany-Troy Hills, Morris	Allendale / Livingston	26
TOTAL: 364				69,511	68,502	\$1,079,656,825	\$459,517,053	\$11,334,492,145			